

AirBed&Breakfast

Book rooms with locals, rather than hotels



Our Origin Story

The spark that started it all

Living in SF, struggling to pay rent, we discovered opportunity during a major design conference

"All hotels were sold out and wildly expensive - so we rented out an air bed in our loft. That's when we realized the massive untapped potential."





Massive Unmet Demand

More Choice

Beyond generic hotel rooms

Lower Prices

Affordable travel for everyone

Better Locations

Stay where locals actually live

Cultural Immersion

Authentic local experiences

Current hotel supply leaves massive demand on the table



Customer Love

13

**"AirBed&Breakfast
freaking rocks!"**

Josue F, Washington DC

"I found something in my price-range, and that's what really enabled me to come to the conference. You don't get the authentic local experience in a hotel room."



Real customers solving real problems through authentic local connections

Untapped Supply Goldmine



Traveling Landlords

Empty properties while owners are away



Spare Rooms

Unused bedrooms in prime locations



Premium Areas

Most expensive, in-demand neighborhoods offer the best opportunity

Massive latent property supply sitting idle in the best markets



Clear Market Validation

600K

Couchsurfing Users

Proven demand for alternative
lodging

50K

Weekly Craigslist

Temp housing listings in US alone

Market signals are clear: Massive
existing demand struggling with
broken solutions



Product That Actually Works

01

Browse Host Profiles

Detailed profiles with photos, reviews, and personal touches

02

Smart Search

Filter by price, location, dates, and amenities

03

Book in 3 Clicks

Seamless booking with built-in trust and safety



Building trust through technology and community

Made with GAMMA

Massive Market

1

Large Unmet Demand

Travelers seeking alternatives to expensive hotels

2

Fragmented Supply

\$XB hotel market is ripe for disruption

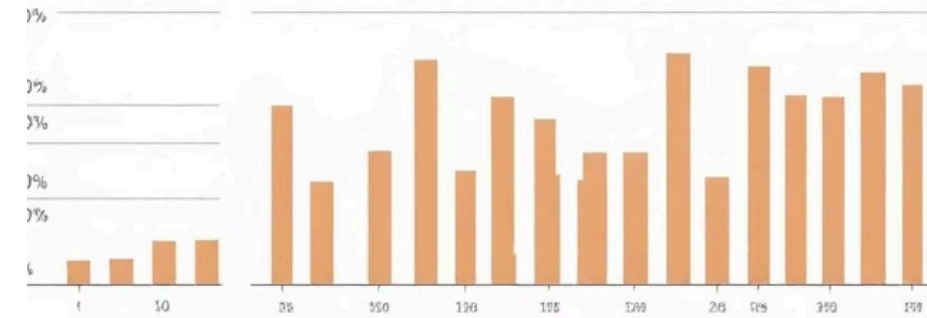
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Clear Path Forward

Technology-enabled marketplace can capture significant share

The hotel industry's homogenous, overpriced model creates a massive opportunity for authentic, affordable alternatives

LUXURY Hotel 皮蓬捷拏



Demanded in - 201%		Markely Market		Market Revenues	
63%	135%	270%	206%	4%	33%
lew maver	23%	555rc	310%		10%

Made with GAMMA

Smart Go-to-Market Strategy

- 1 — Target Events**
Democratic National Convention launch - 600k attendees
- 2 — Create Demand**
Conference-driven marketing when hotels are sold out
- 3 — Build Supply**
Event partnerships drive host signups in target cities
- 4 — Scale Systematically**
Replicate model across major events nationwide

i Beat the cold start problem: Events create simultaneous demand and supply unlock





Investment Opportunity



\$500K Ask

12-month runway to scale



\$2M Run Rate

Revenue target within 12 months



80K Transactions

Booking milestone to prove scale



Ready to revolutionize travel accommodation and create a new category

Join us in building the future of travel - where every trip is local, affordable, and authentic