17 Analyze Answers to Common Interview Questions

TRANSITION OBJECTIVE

Students will analyze responses to the most commonly asked interview questions.

RELEVANCE TO SUCCESSFUL TRANSITION

It is essential that the job seeker is well-prepared to answer common interview questions. This takes preparation and practice.

INSTRUCTIONAL SEQUENCE

□ STEP 1: Update Journal

I can talk about myself in a positive way by...

STEP 2: Convene Roundtable

"Talking about myself in a positive way makes me feel _____ ."

□ STEP 3: Advance Organizer

"Today you will analyze sample answers to 10 of the most common interview questions."



STEP 4: Activity - 45 Minutes

Tell students they need to learn how to answer the 10 most common interview questions. Using a screen image of **Sue's Interview**, read aloud the first interview question and Sue's answer to help students become familiar with the questions and how to answer them. Have the class analyze her response by discussing the five items on the handout **Analyze the Interview**. Write their responses on the board, emphasizing the importance of sticking to the facts and highlighting skills when answering interview questions.

	Sue's Interview				
5.	Why should I h	ire you?			
	Sue's Sample Ans	wer: "I have the training for this job. I have worked part-time in a			
	medical center a	nd I have completed an intenship in a hospital lab. I have had excellent			
	reviews on my jo	b. I also earned high grades in my medical courses. I get along well with			
	people and I am	very dependable."			
6.	What do you plan to be doing in five years?				
	Sue's Sample An	swer: "In five years I would like to work my way up in this hospital toward			
	a supervisory po:	ition. I work well with people. I would like to have more responsibility in			
	the future. I have	had some training and am also interested in training others.			
7.	What would o	ther people say about your work when I call for a reference?			
	Sue's Sample Answer: "People who work with me will tell you that I am dependable, triendly				
	and take my work seriously. Everyone will say that I am a hard worker and loyal to the people				
	I work with. You	will also be told that I have had excellent reviews.			
8.	Why are you looking for this type of position?				
	Sue's Sample Answer: "Tiked medical careers and took a medical course in high school.				
	I decided I wante	I decided I wanted to be a lab technician. Since high school I have been taking medical			
	classes at the corr	munity college. I have also been working part-time at the college medical			
	center and would	now like to use my skills and get more experience by working in this haspital.			
	E)	9. What sort of pay do you expect to receive?			
	D Z	Sue's Sample Answer: "What is the salary range for this type of position?			
		I am very interested in this position and my salary would be negotiable			
		10. What days and hours can you work?			
		Sue's Sample Answer: "I am available to beain working as soon as the			
	17	position is available. I can work every day, any shift, I will be taking			
		classes next semester. I would like to be able to adjust my schedule.			
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Again, using the questions on **Analyze the Interview**, students will work in pairs for about five minutes to read and analyze the second interview question and Sue's answer to it. Have pairs report their answers to the analysis questions. Continue this activity by having students read and analyze each of the remaining interview questions and sample answers, followed by short reports from each pair. It is important to thoroughly discuss each question and sample answer to prepare students for upcoming lessons. It will take more than one class period to complete the analysis on all 10 questions.

	CAREER MANAGEMENT: Unit 2 LESSON 17			
93	Analyze the Interview			
	Read and discuss Sue's interview by answering these five questions with your partner:			
	1. What was the focus of Sue's answers?			
	2. What facts did Sue share about herself?			
	3. What skills did Sue present about herself?			
	4. What could Sue leave out or add to her answers?			
	5. How would you answer this question?			
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□ STEP 5: Evaluate Outcomes

One thing I will do when answering an interview question is "_____."

STEP 6: Connecting Activity

Have students imagine a job they would like to have. Students will think about how they would answer the 10 interview questions during a real interview.

KEY WORDS

analyze	facts	skills	present	
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MATERIALS AND PREPARATION

- Student Handouts: Sue's Interview, pages 91-92; Analyze the Interview, page 93.
- Prepare screen images for both handouts. Become familiar with the interview questions.

SCANS FOUNDATION SKILLS

- Basic Academic Skills: Reading, Listening, Speaking
- Thinking Skills: Creative Thinking, Visualizing
- Personal Qualities: Responsibility, Integrity/Honesty