Perceptions

"Where you stand depends upon where you sit."

-Anonymous

People often have a different perception or way that they see a situation. Name a time when you saw a situation differently from the way someone else saw it.



Compromise

- **Step 1** Communicate using eye contact and an open body posture.
- Step 2 Listen with respect.
- **Step 3** Ask for the other person's ideas.
- **Step 4** State your ideas and what you can live with.
- **Step 5** Ask what the other person can live with.
- Step 6 Agree on a solution, and
 - \Rightarrow if both agree, go for it.
 - ➡ if both can't agree, think about how you can compromise and ask the other person to think about how they can compromise. Then go through the steps again.

