

## Who Would You Hire?

Your job today is to hire a good employee for your successful auto dealership. This person will need to work in the parts department. You are looking for someone who will be organized and learn fast. This person must be reliable and look clean and neat. They must have a good drug screening record. You will interview five people and choose your new employee. Read about the interview with each of these people. Choose the person you want to hire. Tell why you would hire them.

- 1.** David walked into the interview room and sat down. He has short hair. He is clean shaven and dressed in a nice shirt, tie and pants. David looked tired. He seemed down and coughed a few times. He didn't make eye contact. David had a hard time answering the questions. He had worked in a parts store in another town. He had a good reference from his last employer.
- 2.** Jerome walked in and shook hands. He was dressed in a T- shirt and jeans. His T-shirt had a beer logo. He had short hair and a mustache. His eyes were red and puffy. He answered the questions quickly and made good eye contact. Jerome seemed eager to work. He had no experience with auto parts. His only job had been at Burger King. He didn't have a reference. He said it would be okay to call his boss.
- 3.** Paula walked in, made eye contact and gave a firm handshake. Her smile was very nice. She wore a tank top, short skirt and platform shoes. Her answers to all of the questions were good. She said that she didn't want to work on weekends. She liked to go out on the weekends. During the interview she kept coughing. Her clothes smelled of cigarettes. She had a good reference from another parts store.
- 4.** Mark was nervous as he walked in the door. His hands were very clammy when he shook hands. He was the top parts person at another dealership. Mark knew the answers to all of the questions. His past experience was good. During the interview, he did not make eye contact. He seemed jittery. He kept sniffing and rubbing his nose. He would not say why he wanted to leave his other job.
- 5.** Tammi walked in and shook hands. Tammi was very thin but dressed neatly. She had experience working in a warehouse store. She said she was a quick learner. Tammi made good eye contact during the interview. She answered the questions very well. Several times she said that she really needed money. She also said she would keep her other job on weekends.