

Dean Lodge

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Work Experience

Aimbig Employment - Present Job Coach Mar 2025

- Conduct daily outbound cold calls to employers across industries, pitching employment services and generating new opportunities for job seekers.
- Build long-term relationships with business owners, focusing on matching candidates with the right roles while supporting employer needs.
- Utilise multiple CRMs to track job seeker progress, manage employer pipelines, and maintain reporting accuracy.
- Provide coaching sessions to help candidates identify realistic career paths, prepare for interviews, and develop confidence in pursuing employment.

Independent Monitoring Consultants - Consultant & Technician Oct 2024 - Mar 2025

- Managed site visits to collect water samples from 10–20 commercial and residential buildings per day, ensuring accuracy and efficiency under time constraints.
- Delivered consultative advice to clients on how to improve water safety and meet health compliance standards, increasing client retention and satisfaction.
- Drafted detailed technical reports and logged sample data into CRM systems to support regulatory submissions and client reviews.
- Gained experience presenting findings to clients and adapting communication style depending on technical expertise.

Subcontracting - Various Sites

Nov 2023 - Dec 2024

- Managed onsite projects including window installation, sliding door fitting, and demolition, while liaising with tenants and coordinating timelines with other trades.
- Acted as primary point of contact for clients on-site, ensuring access times, project expectations, and site safety standards were clearly communicated and met.
- Delivered high-quality finishes and adhered to strict timeframes while handling materials, performing waterproofing, and conducting brickwork and general labour.
- Demonstrated flexibility and professionalism working in strata environments, often resolving tenant concerns directly while representing larger building companies.

Aramex Mar - Team Leader

2023 - Oct 2023

• Supervised a team of 10–15 staff across sorting and freight logistics, conducting daily briefings, delegating tasks, and ensuring team goals were consistently met.

66 earlywork.



- Oversaw day-to-day depot operations, including forklift driving, load distribution, RF scanning, and safety checks to meet strict delivery timelines.
- Coordinated directly with truck drivers to optimise delivery routes, manage freight loading, and resolve logistical issues in real time.
- Maintained inventory accuracy and load documentation while upholding safety procedures for handling freight over two tonnes.

All Roads Group - Traffic Controller

Dec 2020 - Feb 2022

- Directed vehicle and pedestrian traffic according to NSW safety protocols on active construction and public road sites.
- Set up road detours, displayed signage, and maintained clear radio communication with team members for safe operations.

Stowe Australia - Electrical Apprentice

Jan 2019 - May 2020

- Installed data and telephone cabling systems, conducted optic fibre splicing, and performed fault finding and power installations.
 - Maintained client relationships through on-site visits and detailed auditing of electrical systems.

McDonalds - Crew Member

Mar 2018 - Jan 2019

• Supported front and back-of-house operations including food prep, cleaning, customer service, and inventory handling.

Education

Make Academy / Integromat 2024 Advanced Certificate in No Code Automation

TAFE, Mt Druitt 2018 Certificate 2 Electrotechnology

