



Jordon Woods

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Work Experience

Be Interactive

Oct 2024 - Present

Sales Team Lead

- Promoted within six weeks of joining after quickly becoming a top-performing salesperson in a high-pressure, commission-only environment.
- Exceeds daily and weekly KPIs through consistent outbound engagement, persuasive communication, and strategic territory planning.
- Lead a team of 5, running daily stand-ups, strategy sessions, and 1:1 coaching.
- Allocates territories and sets team targets while running morning meetings that outline strategy, address challenges, and build team motivation.

Reggio Emilia Preschool

Sep 2022 - Sep 2024

Room Leader & Assistant Director

- Managed 4–5-year-old preschool classroom, overseeing curriculum, and student development.
- Promoted to Assistant Director, managing staff rosters, payroll, and supervising educators.
- Mentored staff, improving teaching quality and cohesion.
- Led recruitment, onboarding, and maintained educational standards.

Emanuel Woollahra Preschool

2020 - Sep 2022

Educator

- Supported learning and development programs for children aged 2.4–5 years.
- Collaborated across teams to build a strong, communicative workplace culture.
- Developed strong communication and relationship-building skills applicable to client consultations and sales.

Kornmehl Preschool Randwick

2017 - 2020

Teacher's Aide

- Provided direct support to children with additional needs, developing patience, adaptability, and one-on-one engagement skills essential in client-facing roles.
- Assisted in classroom management and team support across a busy preschool setting, contributing to strong team dynamics and smooth daily operations.

Education

Macquarie University

2020 - Present

Bachelor of Early Childhood Education

Emanuel School, Randwick

2015

High School Certificate