# Noah Payne

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## **Work Experience**

IMG Worldwide 2021 - Present

#### Model

- Built strong client relationships by quickly establishing rapport, leading to repeat business and increased sales opportunities.
- Adapted to diverse client needs and brand expectations, effectively representing products and securing deals in high-pressure environments.
- Consistently delivered results by leveraging exceptional communication skills.

CRANK no barriers 2023 Life Coach

- Designed and delivered personalized coaching programs that enhanced communication, teamwork, and strategic thinking skills, leading to measurable skill improvements.
- Built strong client relationships through mentorship and tailored guidance, fostering trust and long-term engagement.
- Adapted coaching strategies to individual needs, ensuring effective skill development and goal achievement in both personal and professional contexts.

Bunnings 2019-2021

### **Export Trade Specialist**

- Managed key trade accounts, providing tailored solutions that increased client retention and repeat business by 20%.
- Delivered high-quality customer service, assisting clients with product selection and order fulfillment to drive satisfaction and sales.
- Leveraged product expertise and market knowledge to advise clients, strengthening relationships and boosting revenue opportunities.

## **Education**

University of Sydney Cybersecurity Bootcamp

2024

