



# Time management



Let's start with questions

# Question 1

What do you struggle when it comes to time management?

## Question 2

Did you ever do something to  
address it?

# What will we do to address those issues?

- We will first learn about some core theoretical underpinnings of time management
- We will then learn many “experiments” to apply those theoretical frameworks into practice—we will even do a couple of them!
- Then we will leave on how to keep practicing things because they is an on-going and ever changing process.



## Question 3

Have you ever felt like the days are just  
going by?

If so, why do you think this is?

- It feels this way because we are just doing stuff.
- Think about what's the first question we ask when we meet someone.
- We do, we do, and we do. Isn't that what productivity is all about?
- Why do we care so much about doing?



Instead of being focused on *doing*.

We should first focus on *being*.



# Theoretical Principle 1

WE ARE HUMAN BEINGS, NOT HUMAN *DOINGS*.

# Human being not human doing.

- Activity 1: Who are you? Who do you want to be?
  - Think of many groups of identity: family, friendships, religious, sports, hobbies, activities, soul, romance, career, mind, growth, health, etc.
  - Write down all the roles that you think you are. The more the better.
  - How many do you have?

# Human being not human doing.

- Now highlight the top 3 roles that are the most important for you.
- Share what have you done in the past 7-days that fulfill those roles.
- Which roles, which are important to you, you haven't done much of lately?

# Human being not human doing.

- We should decide **who we are, or who we want to be first.**
- Then, we can decide what we do, not the other way around.
- If not, you'll spend your time doing stuff, and time will pass by.

# Who you are can change

- Over the course of your life, “who you are” or “who you want to be” will change.
- The priorities will change as well, and this is important to recognize.
  - Sometimes, you will prioritize your family, other times your work. That’s ok, these are seasons of life.
  - Allow yourself to change

# Who you are can change

- Every so often, come back to this exercise, to see how much you are deviating from who you want to be
- Or to re-caliber priorities
- Or to delete or add new identities.



# Say you've chosen who you are

- Then isn't that it?
- Why can I just be tho?
- Thoughts?

# Theoretical Principle 2

TIME IS FINTE





# Time is not finite

- Let's start by doing some math
- You only have 24 hours in a day....
- 8 to 10 are for sleeping
- About 2-6 hours for human things: food, transportation, showering, etc. (Let's say 5).
- $24 - 8 - 5 =$  About 11 hours left to do all stuff you want to do.

# Putting two principles together

- Relative scarce time to fulfill all of our duties and identities.
- This means we are going to have to “optimize”, prioritize, choose, go through seasons.
- This is where time-management comes in: helping you be the person you want to be, rather than just “do more”

# Activity

- Let's plan our ideal “week” or routine week
- Either use handout or
- Use a calendar app or
- Go to [sebastiantellotrillo.com/classes](https://sebastiantellotrillo.com/classes)
  - Time management lecture
    - Worksheets
      - Worksheet #2 (click link)

# Don't forget the many menial tasks of life!

- Classes
- Leave room for catch up time (always)
- Sleep
- Transportation to any location
- Eating
- Cooking + Cleaning from cooking
- Morning routine
- Folding laundry
- Sweeping/Vacuuming
- Cleaning your room/Clearing your desk
- Buying groceries/unloading groceries
- Break in between activities
- Winding down routine

# Reflection

- What did you notice while doing this exercise?

# So then how can do achieve what we want?

- Given these two principles we come to the realizations that we need to prioritize.
- We should only have time for a couple of main identities, and then hopefully some full exploration time.
- That's great, because that will make you feel in control. You pick who you are, you pick what you do.

# So then how can do achieve what we want?

- The next step is learning techniques to help you keep those identities in control.
- This is really where all the "tips" come from, and where most books focus on, or speakers, or youtubers, etc.

# Techniques

- Recognizing angle theory.  
(habit formation)
- Routines/Systems
- Reflection/Review
- Environment Design
- Time-blocking
- Find energy
- Plan your tomorrow, Plan your week.
- Pick a daily Highlight!
- Have a night to-do list
- Batching
- Eat the frog
- Etc.



# Angle theory



# Angle Theory

- Routines got a bad rap for a while..
- Routines are cool!
- **Question: What are your routines?**  
**Anyone want to share?**
- Why are routines very important for time-management?
- Focus on habits, not “goals”.

# Atomic Habits

- Why are habits important?
- Because *“We don’t rise to the level of your goals, we fall to the level of our systems.”*
- Example: Write a book (habit vs. goal)
- One small change today, can make a huge difference over time. (Draw angle)

# Techniques

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~~(habit formation)~~
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# Reflection/Review

- This can be done in many ways, but the concept is easy to understand.
- If you are having trouble with your TM, review what's going on. Log what's going on
  - E.G. "Why I don't do research"

# Planning

- If you ever feel like things are out of control, plan ahead. Your day and your week. Take time to do this. This will take about an hour or so.
- It can help you realize what you can say yes or no to.
- It can help you understand your energy levels.
- Be mindful of yourself.
- Really aim to have at most 3-4 “to dos”, aim to not have that much.

	SUN 11	MON 12	TUE 13	WED 14	THU 15	FRI 16	SAT 17
GMT-05							
6 AM							
7 AM		Yoga 6:30 – 7:30am	Yoga 6:30 – 7:30am	Yoga 6:30 – 7:30am	Yoga 6:30 – 7:30am	Yoga 6:30 – 7:30am	
8 AM							
9 AM		Writing 9am – 12pm	Writing 9am – 12pm	Writing/Research 9am – 12pm	Writing/Research 9am – 12pm	Writing/Research 9am – 12pm	
10 AM							
11 AM							
12 PM		Email 12 – 1pm	Email 12 – 1pm	Email 12 – 1pm	Email 12 – 1pm	Email 12 – 1pm	
1 PM	Meal Prep 1 – 3pm	Social Media, 1pm	Social Media, 1pm	Social Media, 1pm	Social Media, 1pm	Social Media, 1pm	
2 PM		Meeting with ABC 1:30 – 2:30pm	Pitching/Content Promotion 1:30 – 3:30pm		Meeting with, 2pm	Professional Development/Netw orking 1:30 – 3pm	
3 PM		Admin, 3pm		Meeting w/ Sam 2:30 – 3:30pm	Admin, 3pm	Email, 3pm	
4 PM		Email, 3:30pm	Email, 3:30pm	Email, 3:30pm	Email, 3:30pm	Weekly Review 3:30 – 4:30pm	
		Prep for tom, 4pm	Prep for tom, 4pm	Prep for tom, 4pm	Prep for tom, 4pm		

## Schedule

Comments Share Sort

### Thursday 9

...

7:30 - 8:30 AM Responses catch-up

Reels & Guides Brainstorm Thread

Today 1Hour

12:00 - 12:45PM Lunch

12:45 - 1:00PM Responses catch-up

Swag Update

Today 15mins

Update Influencer List

Today 45mins

3:00 - 3:30PM Responses catch-up

3:30-4:00 Take a break

Today

### Friday 9

...

7:30 - 8:30 AM Responses catch-up

9:00 - 10:30AM Schedule next week's posts

Tomorrow 10:30 AM

1Hour

WNITD Q2 Social Copy

Tomorrow 30mins

Spec Updates: Beta DO & Community DO

1Hour

12:00 - 12:45PM Lunch

Coven Call

Tomorrow 1:00 PM

1Hour +1

2:00 - 2:30PM Responses catch-up

### Upcoming 3

...

1:1 | Jackie <> Allan

Jun 8 9:00 AM 1Hour +1

Bi-Weekly Content Check-In

May 25 11:00 AM

1Hour +1

Todoist Office Hours: GTD x Todoist

Jun 8 9:00 AM 1Hour +1

+ Add task



# Techniques

- ~~Recognizing angle theory.~~  
~~(habit formation)~~
- ~~Routines/Systems~~
- ~~Reflection/Review~~
- Environment Design
- ~~Time blocking~~
- Find energy
- ~~Plan your tomorrow, Plan~~  
~~your week.~~
- Pick a daily Highlight!
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# Environment Design

- Example: Shelves space in super markets
- Create an environment that helps you achieve your goals:
  - Guitar should be accessible
  - Desk should be clear?
  - Go to a quiet place?

Examples of  
other techniques



# Batching

<i>SUN</i>	 Planning Day	 Caption Original
<i>MON</i>	 Administrative Day	
<i>TUE</i>	 Writing Day	
<i>WED</i>	 Audio/Video Day	
<i>THU</i>	 Training Day	
<i>FRI</i>	 Deep Work Day	
<i>SAT</i>	 Family Day	

# Focusing on shallow vs. deep work

## *EXAMPLES OF SHALLOW WORK*

- Processing the emails in your inbox
- Responding to colleagues on team chat tools like Slack
- Making phone calls to arrange logistics
- Attending status update meetings

VS

## *EXAMPLES OF DEEP WORK*

- Drafting a launch plan for a new feature
- Programming
- Preparing for an upcoming keynote presentation
- Researching information on a specific problem

# Want to learn more? It's a journey!



## Time Management Lecture

Feeling comfortable with your schedule and time is an on-going journey. Sometimes you have to hear the same things again later in life, and sometimes you just need remembering. The following is a page for you to come back in case you feel stuck with your process.



[Books](#)



[Videos](#)



[Apps](#)



[Worksheets](#)

# Extra!

- Software:
  - To-do apps: todoist, ticktick, make time daily app, <https://teuxdeux.com>
  - Freedom
  - Rize
- Books:
  - Atomic habits, make time, range, deep work, digital minimalism.
- Set ups: <https://blog.doist.com/todoist-setup/>
- Day theming: <https://todoist.com/productivity-methods/time-blocking#day-theming>