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# Daniel Sebastian Tello Trillo

## Curriculum Vitae

### Current Academic Positions & Related Affiliations

- 2024–present **Associate Professor of Public Policy and Economics**, *Frank Batten School of Leadership and Public Policy, University of Virginia*
- 2024–present **Research Associate**, *National Bureau of Economic Research, Health Economics Program*
- 2020–present **Associate Member**, *Lima School of Economics, Universidad de Piura*
- 2021–present **Board Member**, *EconThaki*
- 2022–present **Board Member**, *Tradeoffs Podcast*

### Past Academic Positions

- 2020–2024 **Faculty Research Fellow**, *National Bureau of Economic Research, Health Economics Program*
- 2016–2024 **Assistant Professor of Public Policy and Economics**, *Frank Batten School of Leadership and Public Policy, University of Virginia*

### Education

- 2016 **Ph.D. in Economics**, *Vanderbilt University*, Advisor: *Christopher (Kitt) Carpenter*  
Committee: *Andrea Moro, William Collins, John Graves, Andrew Dustan*
- 2013 **M.A. in Economics**, *Vanderbilt University*
- 2009 **B.S. in Pure Mathematics and Economics, Cum Laude**, *Florida State University*

### Fields & Topics of Interest

- Primary Health Economics: Health Insurance, Medicaid, Mental Health, HIV
- Secondary Public Economics, Labor Economics, Applied Microeconomics

### Peer Reviewed Publications

- 2015 “Do Cheeseburger Bills Work? Effect of Tort Reform for Fast Food” with Christopher Carpenter. NBER Working Paper 21170. [Journal of Law and Economics](#)
- 2019 “Public Spillovers from Private Insurance Contracting: Physician Responses to Managed Care” with Michael Richards. [American Economic Journal: Economic Policy](#)
- 2019 “The Impact of Obesity on Wages: The Role of Personal Interactions” with Andrea Moro and Tommaso Tempesti. *Lead Article*. [LABOUR](#)

4. **2020** “Losing Public Health Insurance: TennCare Disenrollment and Personal Financial Distress” with Laura Argys, Andrew Friedson, and Melinda Pitts. *Federal Reserve Bank Working Paper*. [Journal of Public Economics](#)
5. **2020** “Regional Disparities in Qualified Health Plans’ Prior Authorization Requirements for HIV Pre-exposure Prophylaxis in the United States” with Kathleen McManus and Jessica Malpass. [JAMA Network Open](#)
6. **2021** “Connecting Medicaid and Child Support: Evidence from Disenrollment” with Lindsey Bullinger.. [Review of Economic of the Household](#)
7. **2021** “Private Coverage Mandates, Business Cycles, and Provider Treatment Intensity” with Michael Richards. [Health Economics](#)
8. **2021** “Losing Public Health Insurance on Preventative Care, Health, and Emergency Department Use: Evidence from the TennCare Disenrollment”. [Southern Economic Journal](#)
9. **2023** “Losing Insurance and Behavioral Health Hospitalizations: Evidence from a Large-scale Medicaid Disenrollment” with Catherine Maclean and Douglas Webber. [NBER Working Paper \(w25936\)](#). [Journal of Economic Behavior and Organization](#)
10. **2024** “Quality management and labor productivity of formal companies in Perú: A non – non-experimental design and causal machine learning” with techniques” with Mario Tello. [Estudios de Economia](#)
11. **2026** “Under the Same Umbrella: Public Health Insurance Expansions and the Uniformity of Insurance for Families” with Sarah Hamersma and Daniel Grossman. *NBER Working Paper 31491*. [Conditionally Accepted Journal of Economic Behavior and Organization](#)

## Working Papers

- “Health Insurance for Whom? The ‘Spill-up’ Effects of Children’s Health Insurance on Mothers” with Daniel Grossman and Barton Willage. *NBER Working Paper 29661*. Submitted.
- “The Introduction of PrEP on HIV: Incidence, Mortality, and Heterogeneity” with Kathleen McManus and Samuel Mann
- “Losing Medicaid: What Happens to Hospitalizations?” with Ausmita Ghosh, Johanna Catherine Maclean, and Kosali Simon. *NBER Working Paper 21580*.

## Grants

- Thriving Youth in a Digital Environment (TYDE) Rapid Response Grant (\$100,000) (2025)
- Arnold Foundation Conference Grant (\$25,000) (2025)
- Bankard Conference Grant (University of Virginia) (\$5,000) (2024)
- IDB Grant “Productivity and Market Power: The Case of Manufacturing Firms of Peru 2002-2019” (\$25,000) (2023)
- Proyecto BID-INACAL sobre Herramientas de Gestión de Calidad y la Productividad Laboral de las Empresas en el Perú. (\$10,000) (2023)
- Bankard Fund for Political Economy for Conferences (\$2,750) (2020)
- 3 Cavaliers Grant – University of Virginia (\$60,000) (2019)
- Kirk Dornbush Summer Research Grant (2014)
- Faculty-Student Collaborative Research Grant (2014)

## Fellowships & Recognitions

- National Bureau of Economic Research Faculty Research Fellow (2020-present)

- Institute of Research on Poverty Scholar-in-Residence Program (2019)
- John Heinz Dissertation Award (2018)
- Diversity in Training in Economic Fellowship (2018)
- APPAM PhD Dissertation Award Honorable Mention (2016)
- APPAM 1st place Poster Presentation (2016)
- National Science Foundation Graduate Research Fellowship (2011-2016)
- Robert Wood Johnson Foundation Health Policy Fellowship (2011-2016)
- Meharry Medical College Health Policy Certificate (2016)
- AEA Mentoring Program Award (2015)
- AEA National Science Foundation Summer Economics Fellowship (2008-2010)
- Florida State University Promising Minority Leader (2007)
- Florida State University Grant (2005-2009)
- Southern Scholarship Foundation (2005-2009)

## Academic Conference Presentation and Invited Seminars

- 2026: John Hopkins University, Health Economics Seminar
- 2025: Syracuse University, Department of Economics. & Parental Leave
- 2024: University of Chicago, Universidad de San Marcos
- 2023: University of Vermont & Parental Leave
- 2022: UVA Department of Health, University of Illinois Urbana Champaign, American Society of Health Economists, University of North Carolina At Greensboro, Duke University, Ohio State University, University of Pittsburgh.
- 2021: Montana State University, Economics Department; Middle Tennessee State University, Economics Department; National Bureau of Economic Research, Summer Institute; ESSEN Mental Health Conference; American Hispanic Society Workshop; University of Wisconsin, Madison, Department of Public Health; University of Wisconsin, Madison, Center for Demography and Aging; National Tax Association Conference; LGBTQ+ Economics Seminar. American University.
- 2020: Indiana University Health Policy Workshop; Ball State, Department of Economics; UC Davis Center for Poverty Research Seminar; Williams College, Department of Economics; U.S. Census Bureau; George Washington University, Collaborative Health Economics Seminar Series; Washington State University (Cancelled); University of Wisconsin Madison, Center for Demography of Health And Aging
- 2019: Vanderbilt Empirical Applied Microeconomics Lunch Workshop; West Virginia University, Department of Economics; University of Barcelona, Department of Economics; Association for Public Policy & Management (Conference); Latin American and Caribbean Economic Association: Health Economics Network (Conference)
- 2018: American Economic Association ASSA (conference); Eastern Economic Association (Conference); American Association of Health Economist (Conference); San Diego State University, Center for Health Policy Seminar; Georgia State University, Department of Economics; Association for Public Policy Analysis and Management (conference); Southern Economic Association (Conference)
- 2015-2017: Utah State University, Department of Economics; Southern Economic Association (conference); Vanderbilt University, Department of Health Policy; University of Louisville, Department of Economics; Middle Tennessee State University, Department Of Economics; UDEP Workshop For Young Economists (conference); Substance Abuse And Mental Health Services Administration; AEA Allied Social Science Associations (conference)

## Teaching Experience

- Instructor: Health Economics, Master of Public Policy, Batten School of Leadership and Public Policy, University of Virginia (2017-2018)
- Instructor: Research Methods and Data Analysis II, Master of Public Policy, Batten School of Leadership and Public Policy, University of Virginia (2018-2025)
- Applied Policy Project, Master of Public Policy, Batten School of Leadership and Public Policy, University of Virginia (2017-2022)
- Teaching Assistant: Intermediate Microeconomics, Vanderbilt University (2011-2016)
- Teaching Assistant: Principles of Economics, Florida State University (2007-2009)

## Special Lectures

- 2024 Michael M. Davis Lecture Series - University of Chicago
- 2023 UDEP Lima -Advance Methods in Difference in Difference
- 2022 Universidad de San Marcos, Semana Economica
- 2022 Duke University – Hidden Curriculum
- 2021 IDEAS Barcelona – Hidden Curriculum
- 2021 Health Economics Lecture Universidad de Piura
- 2021 UW Madison – Hidden Curriculum

## Student Advising

- Spring 2024 BA Honors Thesis Olivia Abbey. Won the best thesis award.
- Spring 2022 PhD Committee member Ramiro Burga
- Spring 2021 PhD Committee member Melissa Spencer
- Spring 2018 BA Honors thesis Lamiya Zaveri (Economics)

## Student Mentoring

- 2023-2024 Mentor for Association for Mentoring and Inclusion (AMIE) (x2)
- 2020-2021 Mentor for LGBTQ Economics Association (x2)
- 2020-2022 Mentor for the Research in Color Foundation (x2)

## Professional Service

- 2025 **Host of CNCH Essen Economics of Mental Health Conference**
- 2024 **Host of Southeastern Health Study Group**
- 2023-2024 **NBER Health mentoring program organizer**
- 2020-present **Founding Member & Host, *The Hidden Curriculum Podcast***
- 2020-present **Co-organizer, *Seminario de Microeconomia Aplicada Peru***
- 2023 **Board Member, *Association for Public Policy Analysis and Management***
- 2019-2022 **Co-editor, *American Society of Health Economist Newsletter***

## Referee Service

- American Economic Journal: Applied Economics (x3)
- American Economic Journal: Economic Policy (x4)

## Version April 2026

- American Journal of Health Economics (2)
- American Journal of Public Health
- B.E. Journal of Economic Analysis & Policy
- Economic Inquiry
- Economics of Human and Biology
- European Economic Review
- Health Economics
- Health Economics Review
- Health Service Research
- Inquiry
- JAMA Network open (x2)
- Journal of Economic Behavior and Organization
- Journal of Economic History (x2)
- Journal of Health Economics (x7)
- Journal of Human Resources
- Journal of Policy Analysis and Management (x6)
- Journal of Political Economy – Microeconomics
- Journal of Public Economics (x6)
- Journal of the European Economic Association
- Management Science
- Medical Care (x2)
- National Tax Journal
- Review of Economic Studies
- Review of Economics of the Household

## Scientific Review Committees

- 2026-present Virtual Seminar on the Economics of Risky Health Behaviors
- 2021-present Seminario Microeconomia Aplicada
- 2025 Committee of Health Policy for Association for Public Policy Analysis and Management
- 2024 Scientific Committee for Journal of Policy Analysis and Management Best Paper Award
- 2024 Scientific Committee of APPAM Dissertation Award
- 2024 Committee of Health Policy for Association for Public Policy Analysis and Management
- 2024 Concurso de Investigaciones Culminadas para Jóvenes MIDIS Peru
- 2021 Conference for Association for Public Policy Analysis and Management
- 2022 Conference for Association for Public Policy Analysis and Management
- 2022 Association for Mentoring and Inclusion in Economics Workshop 2022
- 2022 Latin American and Caribbean Economic Association – Health Economic Conference
- 2019 American Association of Health Economists
- 2022 Peruvian Economic Association Conference

## Service at the University of Virginia

- 2025-2026 Curriculum Committee for Batten School of Public Policy
- 2024-2025 Committee on Engagement of Karsh Institute
- 2024-2025 Committee on Master's in Data Analytics
- 2024-2025 Committee on Admissions Data Analytics

## Version April 2026

- 2023-2024 Senior Health Economics, Search Committee
- 2022-2023 Batten's Executive Committee
- 2016- 2022 Diversity Mentoring Institute
- 2021-2022 Assistant Professor of Economics, Search Committee
- 2020-2021 Diversity, Equity, and Inclusion Post-Doctoral Search Committee
- 2018-2019 Batten Dean's Search Committee
- 2018-2019 Batten's Executive Committee
- 2018-2019 Faculty Research Seminar Organizer
- 2018 Undergraduate Research Judge
- 2017-2018 Flash Funding Committee
- 2017-2018 Junior Economics Lunch Workshop, Organizer
- 2016-2017 Joint Appointment Committee for Dahnna Bassok and Ben Castleman

### Service as a Panelist

- 2020-2024 Research Panel" for New Faculty Orientation (x4)
- 2022 American Economic Association Summer Program at Howard University.
- 2022 Job Market" is a professional development series on APPAM.
- 2022 Job Market Panel" at the Professional Development Seminar: Econ ProSem
- 2022 Health in Latin America" - Latin Leadership Institute at UVA
- 2022 Mental Health in the Latinx Community
- 2021 Research Opportunities in Health Economics from PREDOC
- 2021 Being a Minority in the Profession" - Graduate Student Council
- 2019 APPAM's first "Policy Camp" for Minorities

### Research Experience & Other Employment

- Research Assistant: Professor Christopher (Kitt) Carpenter (2011-2016)
- Research Assistant: Vanderbilt University, Office of Sponsored Programs (2011-2013)
- Research Assistant: State of Florida, Office of the Governor, Office of Policy and Budget (2009-2010)
- Research Assistant: Florida State University, Center for Economic Forecasting and Analysis (2006-2008)

### Languages

Spanish	Native
English	Fluent
French	Intermediate
Mandarin	Basic

### Other Information

Citizenship	Peru & U.S.Citizen
References	Available upon request