



# GUMMOON INDUSTRY COMPANY PROFILE



# Company Overview

## History of Gummoon

|          |  |
|----------|--|
| 1996. 04 | Established as GUMMOON Industries Co., Ltd.  |
| 1999. 07 | Registered as the Tier 1 Vendor for Hyundai Motor Group                                |
| 2003. 03 | Business Research Institute established  |
| 2005. 02 | Obtain TS 16949, ISO-14001 Certificates  |
| 2007. 01 | Registered as the tier 1 Vendor for General Motors                                     |
| 2008.12  | Sales office established in the U.S.(Detroit, AL)                                      |
| 2010.01  | Started Sales in the North America Region<br>(YF SONATA(HMC)[Black Trivalent Cr3])     |
| 2011.11  | Plant 2 approved under GM GLOBAL CQI-11  |
| 2012.11  | Injection Molding Plant established  |
| 2013.03  | Established a Plant(Assembly Line) at the U.S Branch Office(Gummoon USA)               |
| 2013.05  | Designated as Root Technology Specialized Business(First ever as a Plating Enterprise) |
| 2015.11  | Established LINE 3 for Plating   |
| 2016.07  | Plating Line 3 approved under GM GLOBAL CQI-11   |
| 2016.10  | Registered as the tier 1 Vendor for Volkswagen, Ford, DTNA                             |
| 2017.01  | Registered as the tier 1 Vendor for SKODA<br>(Affiliate of Volkswagen(Europe))         |
| 2018.11  | Obtain GM1927-30 BIQS(LV.3)  |
| 2019.06  | Build a Smart Plant(ERP System)  |
| 2019.12  | Established the Robot Painting line (10 shuttles)                                      |
| 2020.12  | Awarded GM SQEA two consecutive years (2019~2020)                                      |

## Overview

|              |  |
|--------------|--|
| Founded      | 1996. 04   |
| CEO          | Moon Sik Kim   |
| Products     | <ul style="list-style-type: none"> <li>• Radiator Grille</li> <li>• Emblem/Lettering</li> <li>• Bumper/Fog Lamp Molding</li> <li>• Garnish</li> </ul>  |
| Employees    | <ul style="list-style-type: none"> <li>• 151 Current at 2021 <ul style="list-style-type: none"> <li>- Research/Design Engineers : 16</li> <li>- Development PM/QC Engineers : 19</li> </ul> </li> </ul>  |
| Key Facility | <ul style="list-style-type: none"> <li>• Research/Design/Injection Molding /Plating Line1,2,3/ Pilot Line (Prototype Production Development)/ Full Automated Robot Painting Line(10 shuttles)</li> </ul> |

### [Sales By Year]

(Unit : 1M,USD/Exchange rate : 1,100 USDKRW)

|       | Y2019 | Y2020 | Y2021                |                       |                    |
|-------|-------|-------|----------------------|-----------------------|--------------------|
|       |       |       | Jan-Mar<br>(Records) | Apr-Dec<br>(Expected) | Year<br>(Expected) |
| Sales | 81.3  | 65.4  | 20.2                 | 66.9                  | 87.1               |

### [Certificate of Registration]

| NO | Certificate of Registration | Certification Date | Expiration Date |
|----|-----------------------------|--------------------|-----------------|
| 1  | IATF16949:2016              | 2021.04            | 2024.04         |
| 2  | ISO14001:2015               | 2020.02            | 2023.02         |
| 3  | KS I ISO14001:2015          | 2020.02            | 2023.02         |
| 4  | KS Q ISO 45001:2018         | 2019.11            | 2022.11         |
| 5  | ISO 45001:2018              | 2019.11            | 2022.11         |

general motors  
**Supplier Quality Excellence Award  
2020**



*Rick Demuynck*  
Rick Demuynck  
Executive Director Supplier Quality & Development  
01/01/2021

*Jewel Shi*  
Jewel Shi  
Director GM International Operations  
01/01/2021

GENERAL MOTORS

# Supplier Quality Excellence Award 2019

Presented to:  
**GUMMOON INDUSTRY CO LTD**

**688452309**

For your outstanding 2019 performance to  
General Motors.

Thank You



*Rick Demuynck*  
Rick Demuynck  
Executive Director Supplier Quality & Development  
01/01/2020

*Jewel Shi*  
Jewel Shi  
Director GM International Operations  
01/01/2020



GENERAL MOTORS

※SQEA 2020 Award-winning confirmed (Awarded for 2 Consecutive Years)

# Company Overview

## 1. Head Office

|                    | PLANT 1(HQ)  | PLANT 2  | PLANT 3  |
|--------------------|--|--|--|
| Established        | 2000.08  | 2011.01  | 2012.12  |
| Production Process | Plating / Painting / Assembly  | Plating Line   | Injection Molding  |
| Key Facility       | Plating Line 1<br>Plating Line 3<br>Robot Painting Line<br>Painting Line<br>Assembly/Packaging Line                | Plating Line 2   | Small-sized(100~220 ton) : 14 units<br>Large-sized(315~2,000 ton) : 31 units |
| Land Size(sqft)    | 172,883  | 32,171   | 57,651   |
| Address            | -Noksan Industry Jungro 224(Songjung-Dong), Gangse-Gu, Busan, Republic of Korea<br>-Contact info : +82+51-831-0151 | -8, Noksansandan 261-ro 23beon-gil, Gangseo-gu, Busan, Republic of Korea | -50, Gwahaksandan-ro 333beon-gil, Gangseo-gu, Busan, Republic of Korea       |

## 2. Branch Office

|             | Gummoon USA LLC   | Gummoon Europe s.r.o.   |
|-------------|---|---|
| Location    | North America   | Czech Republic  |
| Founded     | 2013.03   | 2014.02   |
| Information | <ul style="list-style-type: none"> <li>- Operating an warehouse and assembly lines</li> <li>- R&amp;D engineers</li> <li>- Sales Business R.E.P</li> <li>- Serving local customers in North America, Canada, Mexico and Brazil</li> </ul> | <ul style="list-style-type: none"> <li>- Operating an warehouse, serving local customers</li> <li>- Sales operation for automakers in the Czech Republic, the Slovak Republic, Germany and Hungary</li> </ul> |
| Address     | -2292 Pumphrey Ave, Auburn AL 36830<br>-Contact Info Office : +1-334-502-8899<br>-Contact Info Direct : +1-214-881-8042<br><a href="mailto:john.cho@gummoonusa.com">john.cho@gummoonusa.com</a>   | -U Rourovny 556/3, Svinov, 721 00 Ostrava, Czech Republic<br>-Contact Info: +420-725-977-359<br><a href="mailto:hong@gummooncz.com">hong@gummooncz.com</a>  |

Radiator Grille, Emblem, Molding(plating/painting molding product for decoration)  
Fog(Fog cover)



Radiator Grille



Emblem



Fog Lamp  
Molding Cover



Tail Gate Garnish



Bumper Molding



Wheel Cover Cap/Hub



# Main Product : Products Manufactured with Gummoon Components



PALISADE(LX2)



TUCSON(NX4)



SORENTO(MQ4)



ELANTRA(CN7)



K8(GL3)



IONIQ5(NE)

# Main Product : Products Manufactured with Gummoon Components



CAMARO CONV  
(A1AC)



TRAX(G1UC)



MALIBU(E2SC)



SPIN(G1NC)

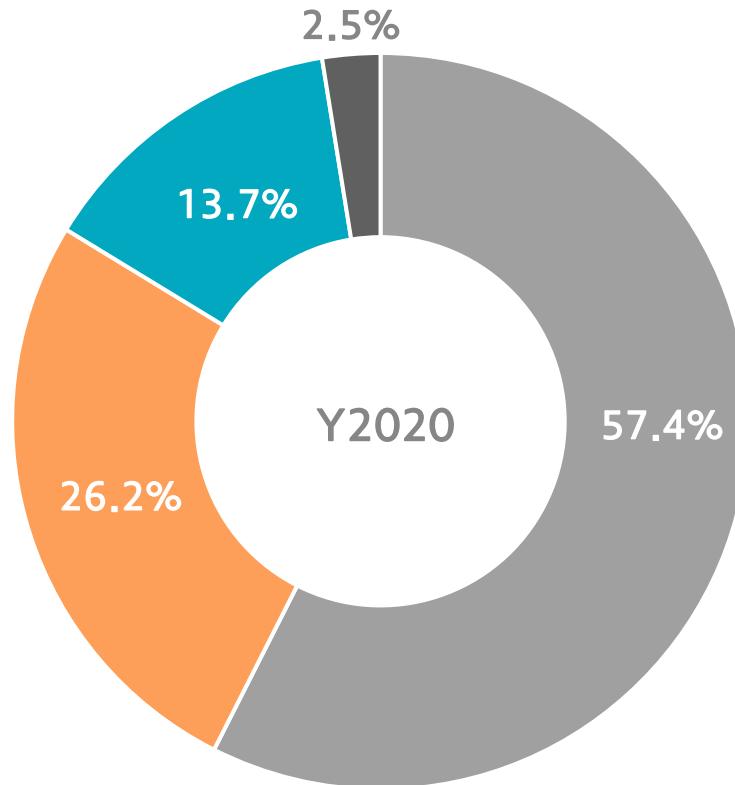
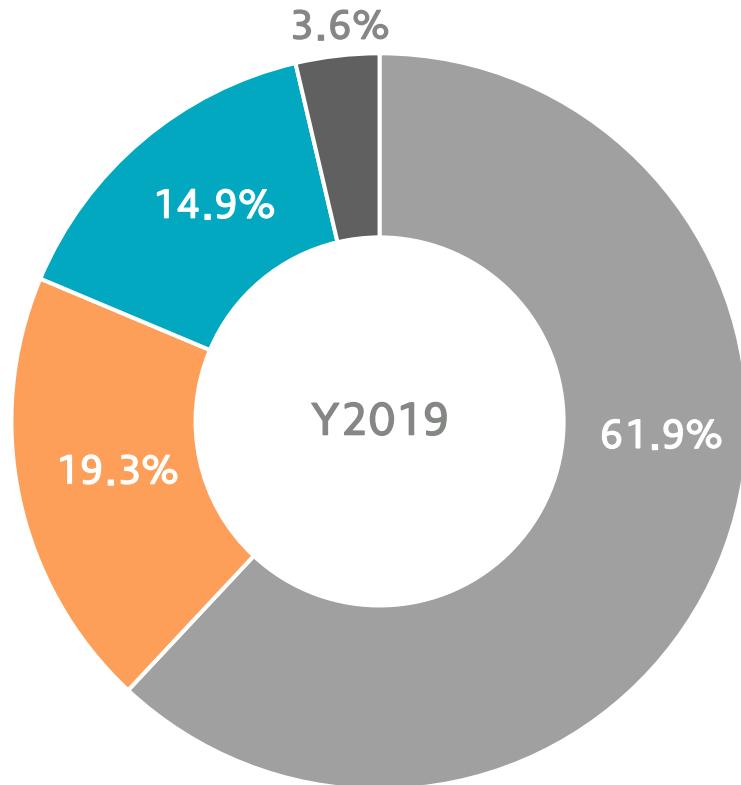


BLAZER(C1UC)



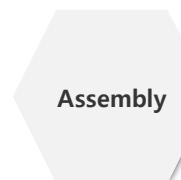
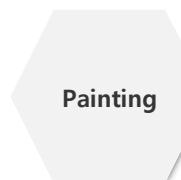
ENCORE(G1UB)

## Sales share by Products



■ R/GRILLE   ■ MOLD'G   ■ EMBLEM   ■ OTHERS

■ R/GRILLE   ■ MOLD'G   ■ EMBLEM   ■ OTHERS



## MES System in place

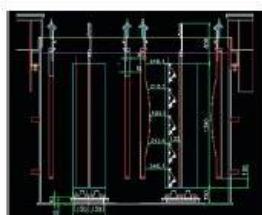
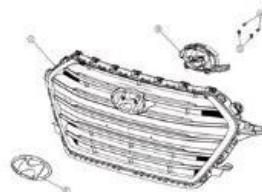
### 1. DESIGN AND DEVELOPMENT

#### ▪ PRODUCT DESIGN PROCESS

- Prevention of failure through DFMEA
- Standardization and utilization of common design
- Product design considering plating characteristics
- Sensitive engineering design for better design quality
- Structural design for better endurance quality

#### ▪ DEVELOPMENT (PRODUCTS/MOLDS) PROCESS

- Quick response from design review to mass production
- Early review on establishment of FMEA and 4M system for mold development
- Quick response for customers and optimized development of products/molds through standardized systems for design, QC and manufacturing



### 2. INJECTION MOLDING PROCESS

#### ▪ INJECTION MOLDING PROCESS

- Specialized technology considering characteristics of plating/painting
- Digitalization of track records and performance data through POP SYSTEM
- Utilization of injection molding machines of various capacity  
→ producing injection molded products of various shapes and types

#### [Injection Molding Capacity]

| Size        | Units | Note              |
|-------------|-------|-------------------|
| Small-sized | 14    | 100 ~ 220 ton     |
| Mid-sized   | 24    | 450 ~ 850 ton     |
| Large-sized | 7     | 1,050 ~ 2,000 ton |
| Total       | 45    |                   |



Product  
development



Mold  
maintenance



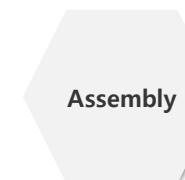
Injection  
molding



Plating



Painting



Assembly



Inspection

## MES System in place

### 3. PLATING PROCESS

#### PLATING PROCESS

- Improved corrosion resistance through micro-porous technology
- Application of various techniques per plating line  
(Satin, White trivalent Cr, Black trivalent Cr, Hexavalent Cr)
- Automation manufacturing line established
- Digitalization of track records and performance data through POP SYSTEM
- PILOT LINE at each plant → plating quality stabilization
- Capable of designing/manufacturing racks → plating quality improvement

### 4. PAINTING PROCESS

#### PAINTING PROCESS

- Automation line established for glossy(body color) and matte(masking) painting

##### [Plating Line Capacity]

| Painting Line       | Capacity(/Month)             | Finish Color                              |
|---------------------|------------------------------|---|
| Robot Painting Line | 10,300,000(dm <sup>2</sup> ) | Paint on Chrome(Tinted) / Color / Masking |

\*1dm<sup>2</sup> = 10cm × 10cm

### 5. ASSEMBLY PROCESS

#### ASSEMBLY/PACKAGING PROCESS

- CELL manufacturing lines established for multi-product production
- Strict product shipping inspection system at various stages by operators and inspectors
- ANDON System to detect and take actions against defective parts
- Digitalization of track records and performance data through POP SYSTEM

##### [Plating Line Capacity]

|   | Line 1   | Line 2                      | Line 3   |
|---|--|-----------------------------|--|
| Capacity (/Month)                               | 3,750,000(dm <sup>2</sup> )                                      | 7,500,000(dm <sup>2</sup> ) | 13,750,000(dm <sup>2</sup> )                                     |
| Finish Color<br>*1dm <sup>2</sup> = 10cm × 10cm | White Trivalent Cr<br>Black Trivalent Cr<br>Satin, Hexavalent Cr | Hexavalent Cr               | White Trivalent Cr<br>Black Trivalent Cr<br>Satin, Hexavalent Cr |

# Company Strengths

## Highest Mass Production in House Design of Radiator Grille in History in Korea

- Great Relationship between Tiers built Trust to Growth
- In House Design Capability & Tool Build Capability : Radiator Grille Design Top-Tier Level (10 Vehicle/year Avg)
- Radiator Grille, Bumper Molding, Lamp ETC : Counter Component Design Capability to Ensure of Fitment/Function
- Faster Counter Action due to in House Design/Molding/Painting/Plating Capability

## Modular Component Strategy

- Acquired Business Venture Relationship with Automotive Lighting Company Targeting LED, PCB/FPCB to Accommodate Trend of Automobile World
- Acquired Tooling Development of lenses based PC
- Acquired of Expert Engineer in Variety Surface Finishes & Injection Molding to Create a Harmony Process of Production
- Designated TFT will be established to specifically Target Lighting Radiator Grille/Front End Facia by Third Quarter of 2021

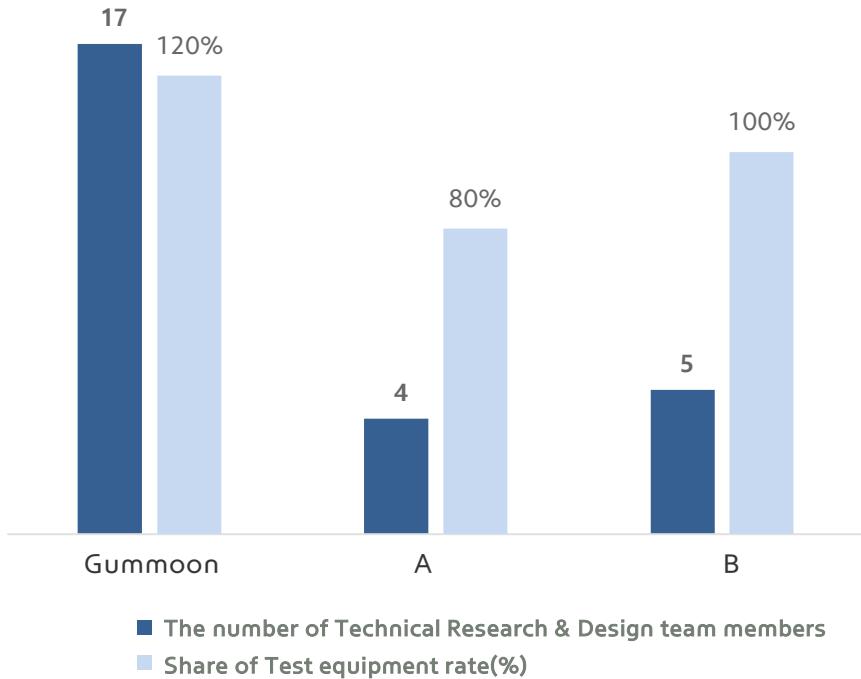
## Development & Competitive Mass Production Capability

- Able to Produce High in Volume of Mass Production due to Proprietary Technology
- Total # of Injection Molding of 45 (100 ton~ 2,000 ton)
- 3 Lines of Plating
- Fully Automated Paint Robot/Convey/Shuttle Capability
- Automated Cell Type Assembly Line

## Starting Smart Factory (Design-Final Product Automation)

- One Stop Process Design till Final Product with Automation
- In House Pilot Line for Trials before Mass Production to Ensuring Quality of the Component
- IN House 3D Printing Capability
- Full Line of Testing Equipment in House
- MES System Operation of Smart Factory to Ensuring Quality Process Components with Accumulated Data to Prevent Failure in House/OEM/Final Consumer

# High Technical Perfection and Design Ability of Global Top-Tier Product



- Collaboration for New Technology Product with Customer
- Investment in R&D and Design has High Development Capacity
- Test Equipment Retention Rate is 120% Approved by OEM
- Leader of Trivalent Chrome Plating, HOTSTAMPING, etc. (First Mass Production Implemented of New Surface Finish Technology)



- Global Top Tier Level of Design in Rad Grille (10 Vehicles Per Year on Average)
- Excellent Design Capabilities & Reinforcement of Electrical/Electronic to Accommodate Future Technology
- Pre-Production of Trial Product with 3D Printer
- Analyze Failure Factors of Process and Design to Ensure the Quality of Mass Production

# Securement of Global Customer: Top 10% Suppliers in Korea



# Growth Strategies

# Development Roadmap

~2020

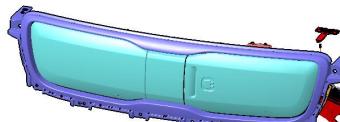
2021

2022

2023



| 32라인 생산현황        |      |
|------------------|------|
| 목표수량             | 2500 |
| 실적수량             | 2250 |
| 달 성율             | 90 % |
| AA Line RUN 8회 생 |      |



Investment

Stabilization of  
Production/Operation  
and Smart Plant  
Improvement

Expansion of Eco-  
Friendly Car Parts  
and Expanding  
Electrical Device  
Collaboration on  
Exterior Components

Global Expansion



# Smart Plant Level Improvement

|         | Level  | Standard   | Focus   | Key Factor                | Condition  |
|---------|--------|------------|---|---------------------------|--|
| Top     | Level5 | Self Drive | Workers, Equipment, Materials, Operating Condition+ Environment | Customization +Automation | Full Self-Automation                                     |
| Mid2    | Level4 | Optimized  | Workers, Equipment, Materials, Operating Condition              | Optimized                 | Prevention Control Capability Through Process Simulation |
| Mid1    | Level3 | Control    | Workers, Equipment, Materials                                   | Analyzed                  | Operation Full Control based on Collected Data           |
| Entry 2 | Level2 | Monitoring | Workers, Equipment, Materials                                   | Assessment                | Real Time Monitoring Full Production                     |
| Entry   | Level1 | Inspect    | Materials   | Identify                  | Partially Standardizing+ Managing data                   |

2023~2024: Lv5 Build



2021~2022: Lv4 Build

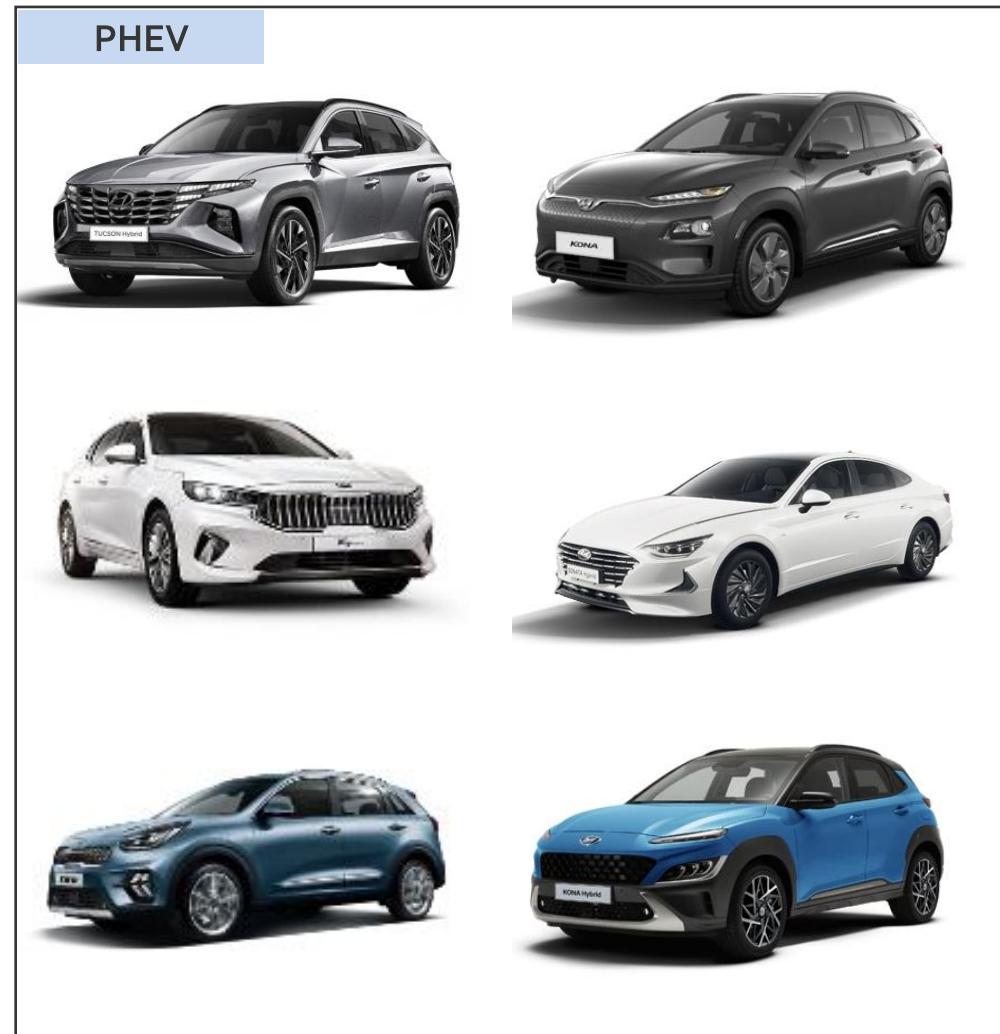


# Expansion of Eco-Friendly Car Parts and Electrical Components

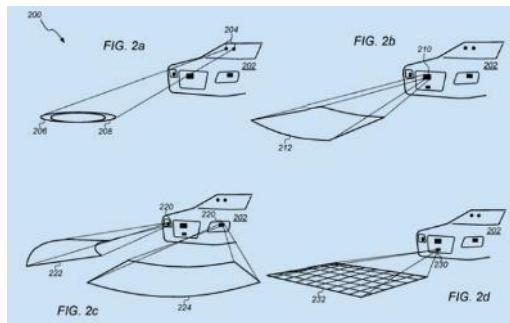
Gummoon Product is Applied in Customer's Demand of Eco-Friendly Car Line  
Collaboration of Product Improvement as Expansion of Eco-Friendly Car



Gummoon's Exclusive  
Design for Electric  
Vehicles Radiator Grille



## Following the Trend of Surface Treatment Variation therefore Strengthening of Grille Functionality



Example of Front Grille Design

### ► Communication Lighting Radiator Grille Front-end Electronics Module Development(2020 ~ )

- Gummoon is investing in New LED Radiator Grille as the Trend of Automotive Direction
- Gummoon is investing in Front Facia as Global Trend is Focused on EV
- Advantage
  - ① Communication between Vehicle and Pedestrian : Sense the Pedestrians, Sending Warning Audible/Visual Light to Protect both Pedestrians and Vehicle(Driver)
  - ② Warning Fiction of lamp during Braking
  - ③ Change of Color Mode of Driving(Self-Drive: Blue, Driver Drive: Green )
  - ④ Visual Signal Indicator During Left Turn or Right Turn
  - ⑤ Design Enhancement

Current Grille



Signal Grille  
(Semi-Self Driving)

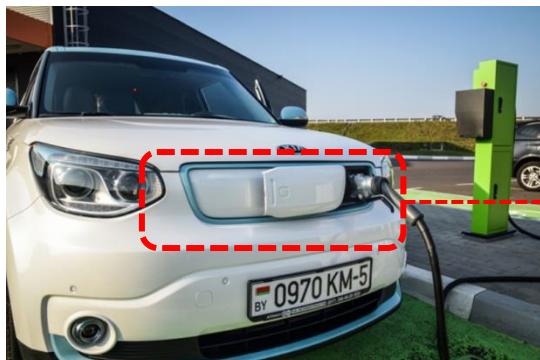


AI Grille  
(Full Self Driving)

## Following the Trend of Surface Treatment Variation therefore Strengthening of Grille Functionality



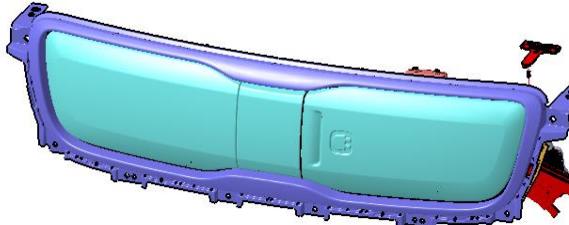
AUDI (EV)



KIA SOUL (EV)

### ► Started EV Radiator Grille Development (2019~)

- Mechanism module operated for EV charger door open and shut is added including motor, actuator, etc., in order to Achieve a Full Functioning Radiator Grille Design
- As well as Charger Module, Design/Function of Lamp-Bumper-Radiator Grille is Developed. So as high Demand Design Ability is needed to Role of Sensor Housing for Automatic Driving and Lamp/DRL.



◀ Grille Front Mechanism Module Component

## Expansion of Business with Existing Customer with EV OEM

### Existing Customer

#### OEM Company



#### Tier Company



### Future Customer

#### EV OEM

