

Thesis Seminar Systematic literature review

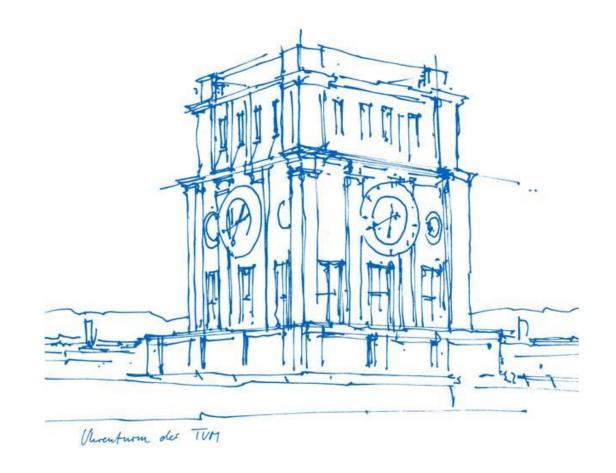
Dr. Theresa Treffers

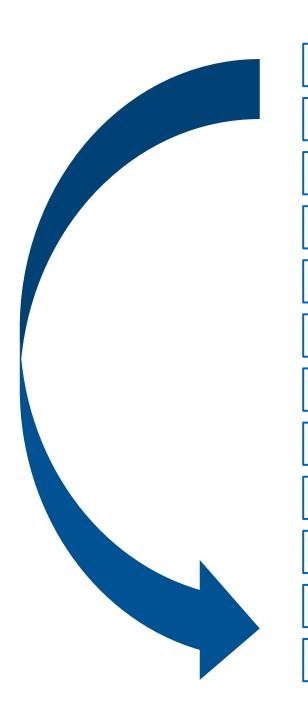
Technical University of Munich

TUM School of Management

Chair for Strategy and Organization

Prof. Dr. Isabell M. Welpe







(Systematic) literature search – state of research

Identification of research gaps

Formulation of research question

Theory choice

Formulating hypotheses

Planning research design

Pilot study

Data collection

Data analysis

Interpretation of results

Distributing / Communicating results





What is a literature search?
What is a literature analysis?
What is a literature review?



Literature search, analysis, and review



Literature search:

Searching systematically (!!!) for relevant literature and other impactful sources.

Literature analysis:

Analysis of the sources for relevance (define inclusion and exclusion criteria.

eading to research gap and research question

Literature review:

A written summary of your analysis.

What a literature review....



...IS NOT

- a summary or an abstract of articles.
- an annotated bibliography, describing every single publication in detail and one after another.
- a collection of every single work that has ever been done on your research topic.

... **IS**

- an analysis and synthesis of primary source materials, written in a specific style which flows from broad to narrow, and takes into account both the theoretical and empirical issues of the problem without over citing any source or sources.
- organized around ideas and topics (not to the author) and specific to the topic and the hypotheses.

Overview: Systematic literature search



1. Types of publications

- Periodicals (journals, annals, newspapers)
- Books (monographs, editions)
- Official publications, Internet pages, ...

2. Literature sources

- Journal data bases: e.g., Google Scholar; EBSCO Business Source Premier
- Library catalogues: e.g., OPAC

3. Process of literature research

- Start early
- Do it systematically

4. Documentation and Management (e.g., Word, Excel, EndNote, ...)

Journal Quality



Popular Search Systems

→ Index web content or news

VS.

Academic Search Systems

→ Index academic publications

Google

Bing

New York Times

Wikipedia

National Geographic

. . .

EbscoHost Open Access Alternatives:

ScienceDirect BASE

Web of Science DOAJ

JSTOR

Google Scholar

Microsoft Academic

. . .

•

Journal Quality



Popular Articles (Magazines)

- ✓ Often written by journalists or professional writers for general audience
- ✓ Language easily understood
- ✓ Written for the general public
- √ Rarely give full citations for sources
- √ Tend to be shorter than journal articles

Vs.

Scholarly Articles (Journals):

- ✓ Written by and for faculty, researchers or scholars
- ✓ Based on original research or intellectual inquiry
- √ Uses scholarly or technical language
- √ Tend to be longer articles about research
- ✓ Full citations of sources
- ✓ Found in academic databases (although not everything on academic databases is of high scholarly quality)
- √ Often refereed or peer reviewed

Examples

- Times Magazine
- New York Times
- The Economist
- National Geographic
- ..

Examples

- Journal of International Business Studies
- Research Policy
- Science
- Nature
- Harvard Business Review
- ..

How to start a literature search?



1 Review Articles

2 Meta-Analyses

on *your* topic

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Search Google Like a Pro

You know how to Google, but do you do it like a pro?

Here are a few simple yet very helpful search operators to help you Search Google... like a Pro

"Quotation Marks" "I love you Mom" Using quotation marks in your search terms lets you search exactly for that word. It means, all your results will have your search terms in them. - Dashes dolphins -football If you want to exclude a term from your search include a hyphen before that word. ~ Tilde Use tlide when you want also its synonyms to appear in the result. The above query will search for music classes, lessons, coaching etc. site: site:ndtv.com Use this operator to search within a specific website only. verticle bar blouse | shirt | chemise This query will search websites that have any one/two/all of the terms .. Two Periods movies 1950..1970 Include two periods when you want to search within two number ranges



Google Scholar (1/3)



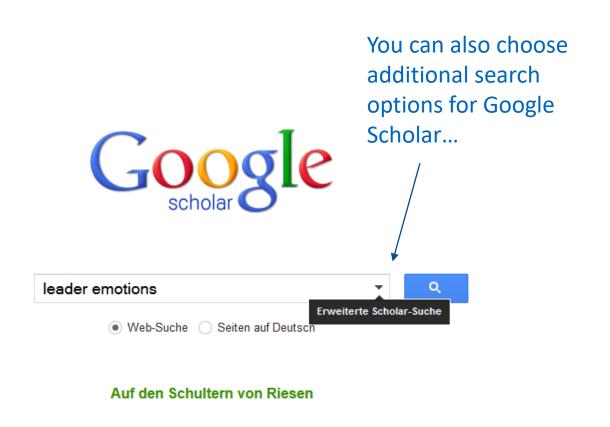
Before starting your search, add the TUM library to Google Scholar



Journal access from at home via **Cisco Vpn Client** (Leibnitz-Rechenzentrum); please be aware that you will also have to configure a proxy to get access: http://www.lrz.de/services/netzdienste/proxy/browser-config/#firefox

Google Scholar (2/3)



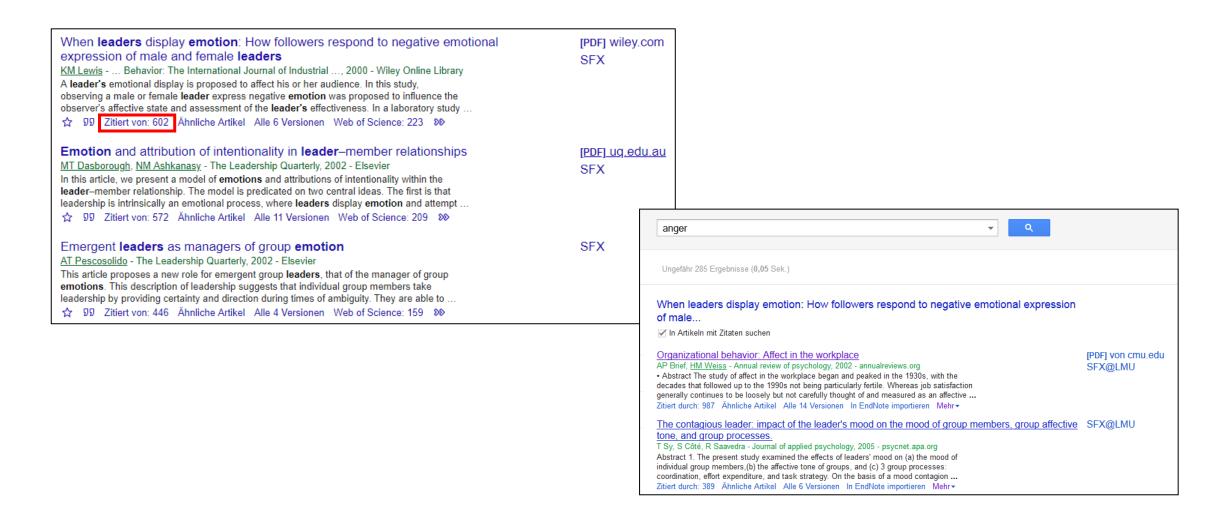


Artikel finden	
mit allen Wörtern	
mit der genauen Wortgruppe	
mit irgendeinem der Wörter	
ohne die Wörter	
die meine Wörter enthalten	irgendwo im Artikel 🌲
Artikel zurückgeben, die von folgendem Autor verfasst wurden:	z. B. "Stephen Hawking" oder Hawking
Artikel zurückgeben, die hier veröffentlicht wurden:	z. B. NJW oder Nature
Artikel zurückgeben, die in folgendem Zeitraum geschrieben wurden:	z.B. 1996

... such as the author, the journal, a certain time span,

Google Scholar (3/3) - cited references search

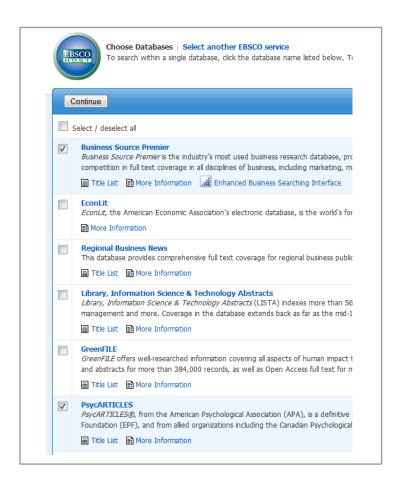


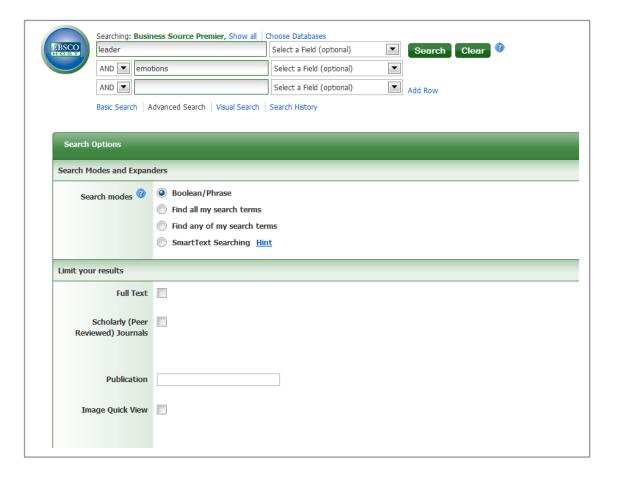


The e-data base EBSCO Host



- http://search.ebscohost.com.eaccess.ub.tum.de
- Restrict your findings to e.g., business, psychology, and economics

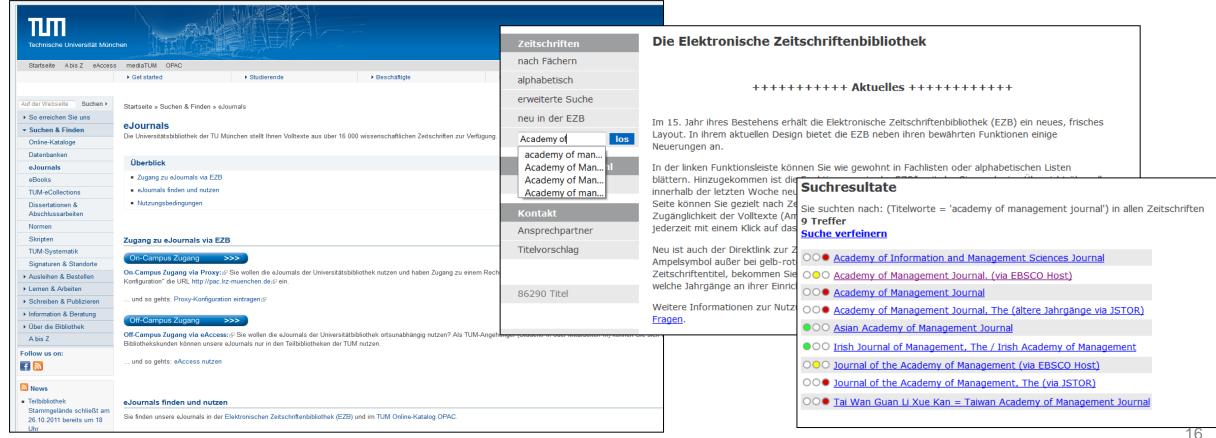




E-journals



- When searching for articles in specific journals, you can check the TUM E-journals on the TUM library page
- https://www.ub.tum.de/zugang-zu-ejournals



How do you judge the quality of publications?







By the quality, rigor, strength of arguments and logic, i.e., on its own merits!

Bibliometrics (selected)



Impact Factor

Expert survey

h-index

Altmetrics

Journal Impact Factor



- Measures the average impact of research articles appearing in the same journal
- · Calculated using three years of data

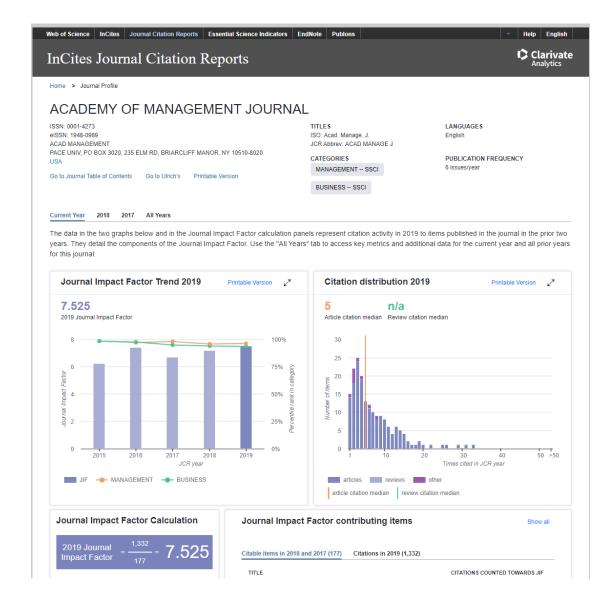
$$IF_A = \frac{All\ citations\ Y\ to\ articles\ in\ A\ during\ (Y-1)+(Y-2)}{All\ citable\ articles\ in\ A\ during\ (Y-1)+(Y-2)}$$
 Y= Year, A=Journal A

Citable articles: research articles, technical notes, reviews (not: editorials, letters, news items, meeting abstracts)

Try to include mainly high impact articles in your paper
Yet – don't leave out low impact articles when checking whether you discovered a
research gap or not!

Incites Journal Citation Reports





https://www.google.com/url?sa=t&rct=j&q=&esrc=s&sour ce=web&cd=&cad=rja&uact=8&ved=2ahUKEwjx_afMzO TsAhXGzoUKHR6xBd4QFjAAegQIARAC&url=https%3A %2F%2Fjcr.clarivate.com%2F&usg=AOvVaw0XlxdW4w OqjAqixLgjQtjR

Scimago Journal & Country Rank



Academy of Management Journal

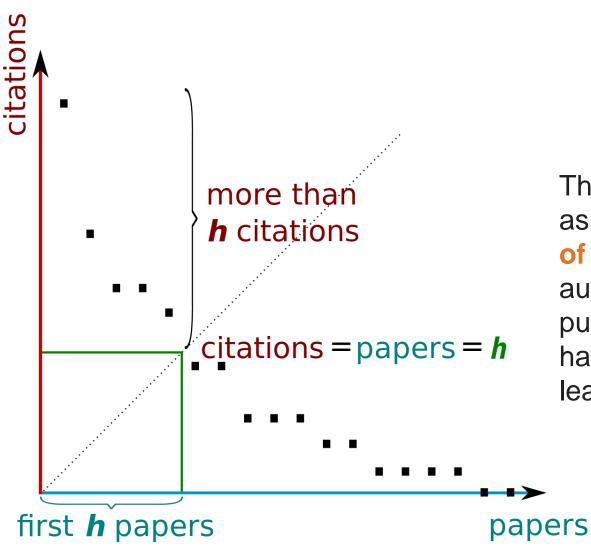
304 Country United States - IIII SIR Ranking of United States Subject Area and Business, Management and Accounting **Business and International Management** Category Business, Management and Accounting (miscellaneous) H Index Management of Technology and Innovation Strategy and Management **Publisher** Academy of Management Publication type | Journals **ISSN** 00014273 Coverage 1975-1987, 1989-2019 Scope | The mission of AMJ is to publish empirical research that tests, extends, or builds management theory and contributes to management practice. All empirical methods including, but not limited to, qualitative, quantitative, field, laboratory, meta-analytic, and mixed methods are welcome. To be published in AMJ, the research must make strong empirical and theoretical contributions and the manuscript should highlight the relevance of those contributions to management practice. Authors should strive to produce original, insightful, interesting, important, and theoretically bold research that demonstrates a significant "value-added" contribution to the field's understanding of an issue or topic. AMJ is published six times a year in February, April, June, August, October, and December. Homepage How to publish in this journal Contact Join the conversation about this journal

https://www.scimagojr.com/

h-index



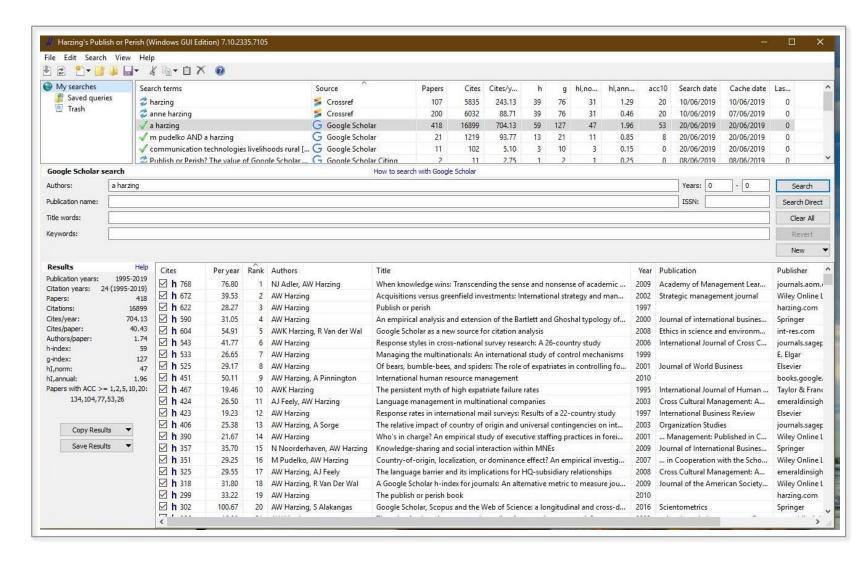
Measures the productivity and citation impact of scientists (working in the same field); can also be used for journals



The *h*-index is defined as the **maximum value** of *h* such that the given author/journal has published *h* papers that have each been cited at least *h* times.

Publish or perish

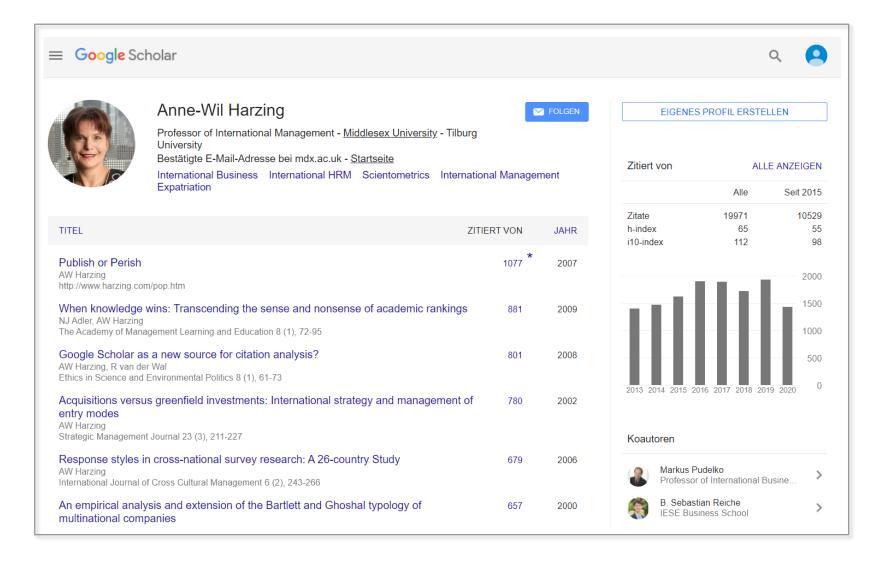




Publish or Perish is a software program that retrieves and analyzes academic citations

Google Scholar

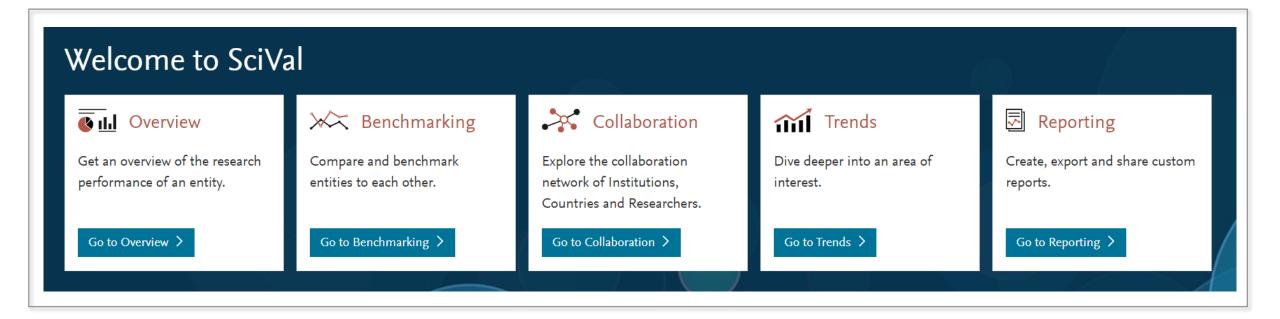




You can also look for authors via Google Scholar (if they have a profile)

SciVal

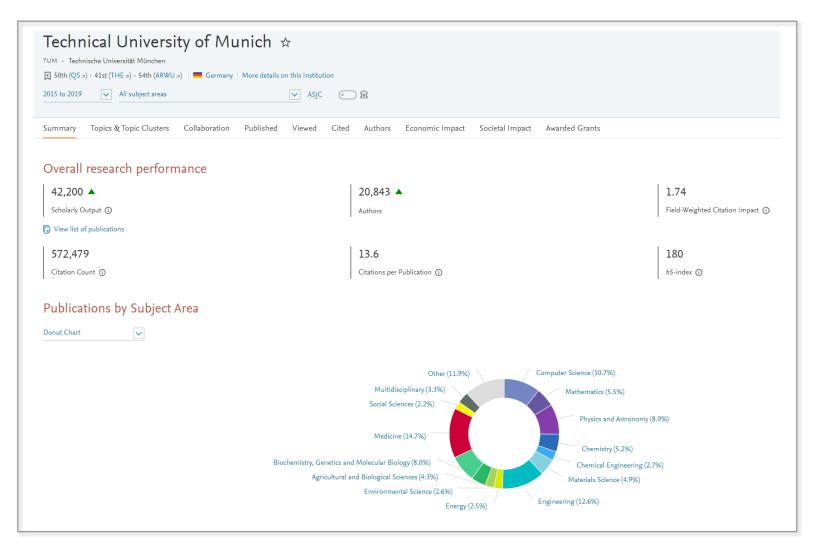




SciVal is an online tool that offers quick, easy access to the **research performance of 18,900 research institutions and 231 nations worldwide using bibliometrics.** It enables users to **visualize research performance**, benchmark relative to peers, develop collaborative partnerships and **analyze research trends**. Based on the Scopus database.

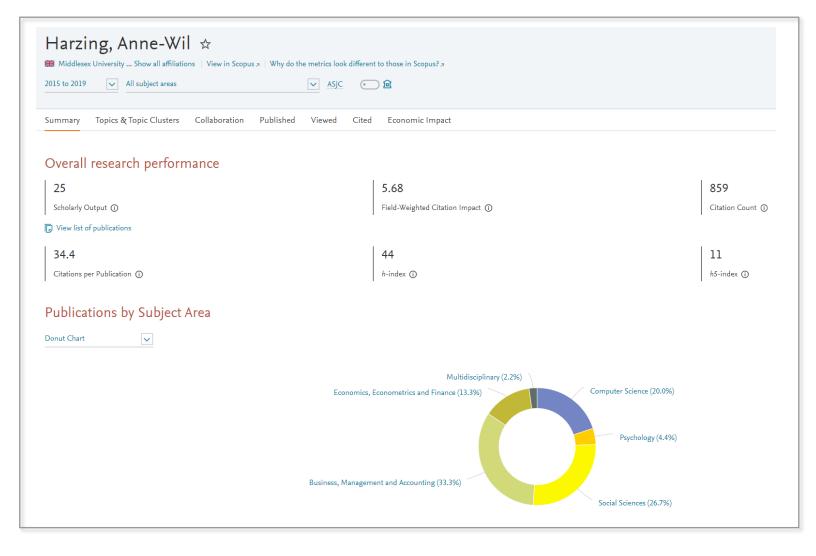
SciVal: Institutions





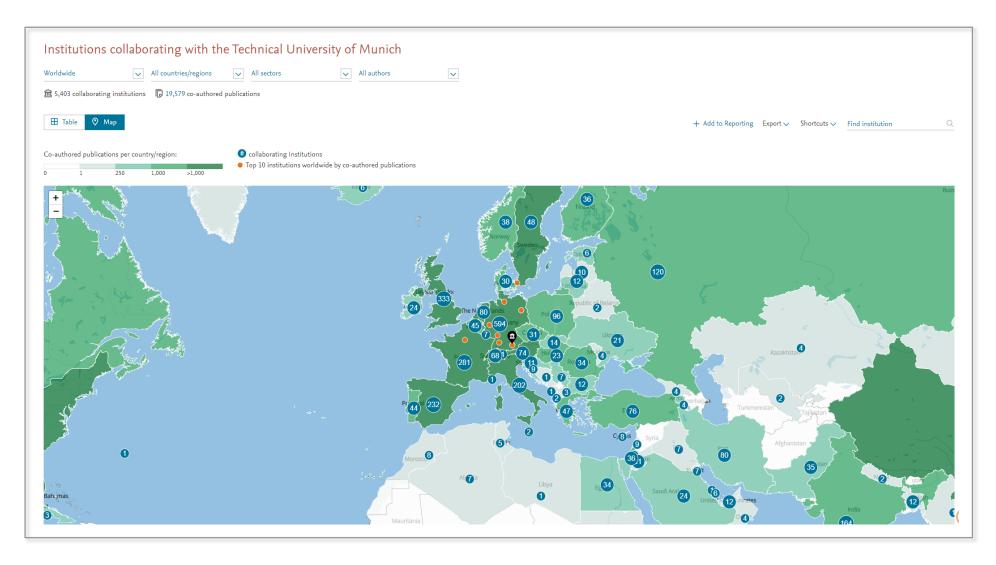
SciVal: Researchers





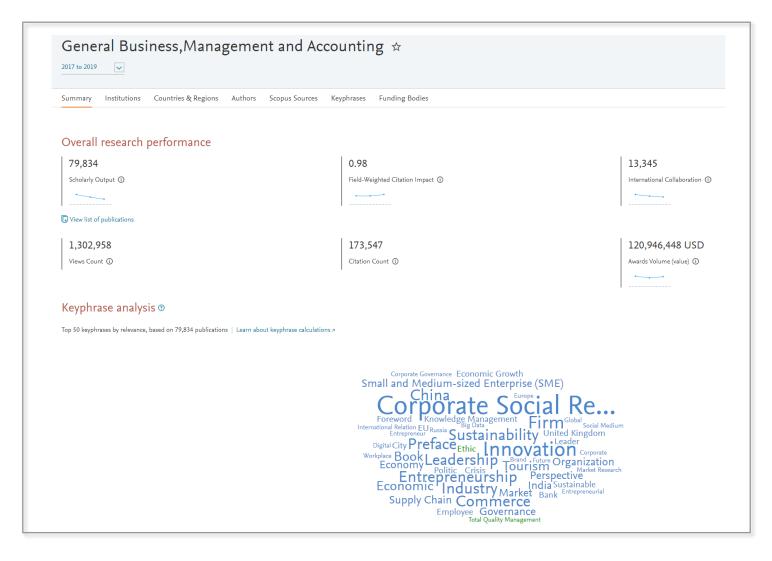
SciVal: Collaborations





SciVal: Trends





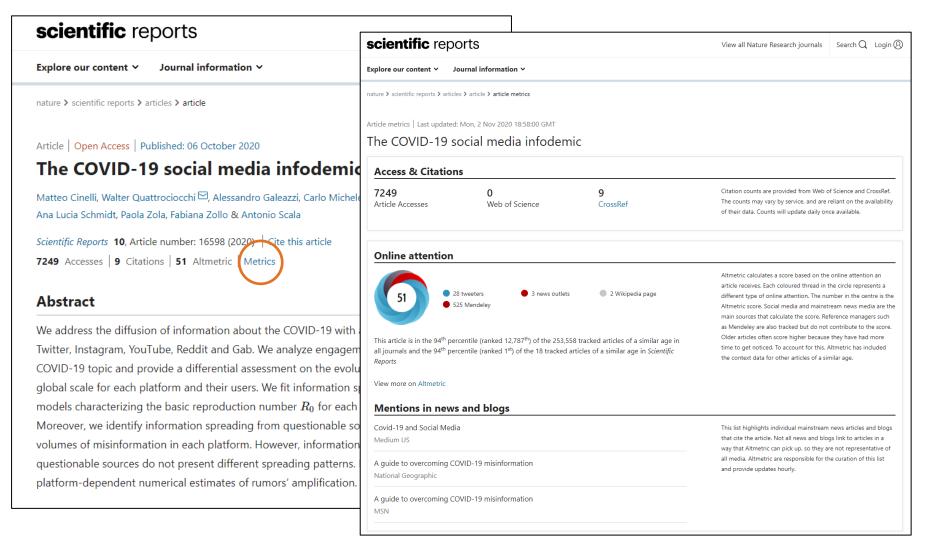
Expert survey: VHB JOURQUAL3



	_		Futbolton in
Zeitschriften	ISSN	JQ3	Enthalten in Teilrating(s)
40R	1619-4500	С	OR
Abacus	0001-3072	В	BA-FI, STEU, RECH
Absatzwirtschaft	0001-3374	k.w.Z.	MARK
Academy of Management Annals	1941-6520	А	ABWL
Academy of Management Journal (AMJ)	0001-4273	A+	ABWL
Academy of Management Learning & Education	1537-260X	В	HSM, ORG / PERS
Academy of Management Perspectives	1558-9080	В	ABWL
Academy of Management Review (AMR)	0363-7425	A+	ABWL
Accountancy	0001-4664	D	RECH
Accounting and Business Research	0001-4788	В	STEU, RECH
Accounting and Finance	0810-5391	С	BA-FI, RECH
Accounting and the Public Interest	1530-9320	С	ÖBWL, RECH
Accounting Education: An International Journal	0963-9284	С	RECH

Altmetrics: Online attention





Altmetrics measure scholarly impact (often article-level) based on diverse online research output, such as social media, online news media, online reference manager, etc

FAZ Economist Ranking



F.A.Z.-ÖKONOMENRANKING

Deutschlands einflussreichste Ökonomen

Wer hat Gewicht in Medien, Forschung und Politik? Hier sind die ausführlichen Ergebnisse des F.A.Z.-Ökonomenrankings 2020.

Und so haben wir gerechnet.

Ge	esamtwert	ung	Medien		Politik		Social	Media	Wis	senschaft	E	rrata
Rang	Vorjahr	Name	Institution	Punkte	Medien Zitate	Medien Punkte	Politik Score	Politik Punkte	Social Media Score	Social- Media- Punkte	Wissenschaft Zitate	Wissenschaft Punkte
1	1	Ernst Fehr	Uni Zürich	504	17	4,1	0	0,0	0	0,0	15810	500,0
2	2	Clemens Fu	est Ifo München	498	1047	250,0	132	200,0	31	36,0	384	12,1
3	4	Marcel Fratzscher	DIW Berlin	343	536	128,0	67	101,5	43	50,0	2008	63,5
4	9	Lars Feld	Walter Eucken Freiburg	339	430	102,7	119	180,3	21	24,4	996	31,5
5	16	Jens Südeku	ım DICE Düsseldorf	229	158	37,7	84	127,3	40	46,5	559	17,7
6	10	Gabriel Felbermayr	IfW Kiel	229	487	116,3	39	59,1	24	27,9	804	25,4
7	3	Hans-Wern Sinn	er Ifo München	222	221	52,8	85	128,8	21	24,4	509	16,1
8	14	Michael Hü	ther IW Köln	209	404	96,5	55	83,3	24	27,9	30	0,9
9	5	Bruno Frey	Uni Basel	193	14	3,3	0	0,0	0	0,0	5992	189,5
10	7	Ottmar Edenhofer	PIK Potsdam	165	123	29,4	10	15,2	0	0,0	3805	120,3
11	6	Ferdinand Dudenhöffe	cAR Duisburg	150	573	136,8	4	6,1	6	7,0	6	0,2
12	23	Sebastian Dullien	IMK Düsseldorf	148	152	36,3	44	66,7	38	44,2	37	1,2
13	12	Armin Falk	Briq Bonn	148	12	2,9	0	0,0	0	0,0	4576	144,7

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3. Process of literature research

- Start early
- Do it systematically

4. Documentation and Management (e.g., Word, Excel, EndNote, ...)

Online Research: Tips for Effective Search Strategies





Select keywords



Topic



Keywords

Keyword
"abusive leader"
"abusive leadership"
"abusive management"
"abusive manager"
"abusive supervision"
"abusive supervisor"
"authoritarian leader"
"authoritarian leadership"
"authoritarian management"
"authoritarian manager"
"authoritarian supervision"
"authoritarian supervisor"
"autocratic leader"
"autocratic leadership"
"autocratic management"
"autocratic manager"
"autocratic supervision"
"autocratic supervisor"

Keyword	
"aversive leader"	
"aversive leadership"	
"aversive management"	
"aversive manager"	
"aversive supervision"	
"aversive supervisor"	
"bad leader"	
"bad leadership"	
"bad management"	
"bad manager"	
"bad supervision"	
"bad supervisor"	
"corporate psychopath"	
"corporate psychopathy"	
"corrupt leader"	
"corrupt leadership"	
"corrupt management"	
"corrupt manager"	
"corrunt supervision"	

Define time frames



Date of public	cation	Resear	ch period	

2000-2021 March 2021





Database	Database	publications
Springer	Springer	52
Wiley	Wiley	51
Elsevier	Elsevier	49
psycnet.apa.c	PsycNet	41
journals.sager	Sage	40
Taylor & France	Taylor & France	21
journals.aom.	Academy of N	15
Emerald	Emerald	10
IAP	IAP	10
Routledge	Routledge	9
Gower	Gower	7
Oxford Univer	Oxford Univer	4
AuthorHouse	AuthorHouse	3
Cambridge Ur	Cambridge Ur	3
search.proque	ProQuest	3

Define (journal) inclusion criteria



Journal	FT50 (2020)	Impact Factor	VHB-Rankin
Academy of Management Annals		12,60	Α
Academy of Management Journal	X	11,19	A+
Academy of Management Learning & Education		1,89	В
Academy of Management Perspectives		3,65	В
Academy of Management Review	X	7,48	A+
Accounting Horizons		1,17	
Accounting Review		5,45	
Accounting, Auditing and Accountability Journal		1,46	В
Accounting, Organizations and Society	X	1,92	
Administration & Society		1,01	С
Administrative Science Quarterly	X		A+
Advances in Strategic Management		1,12	С
Aggressive Behavior		1,29	
AIDS and Behavior		1,78	
AIDS Care - Psychological and Socio-Medical Aspects of AIDS/HIV		1,08	
American Economic Review	X		A+
American Psychologist		1,72	
American Review of Public Administration		1,30	С

criteria

FT 50 = Yes

ImpFactor > 1 VHB A+, A, A/B, B

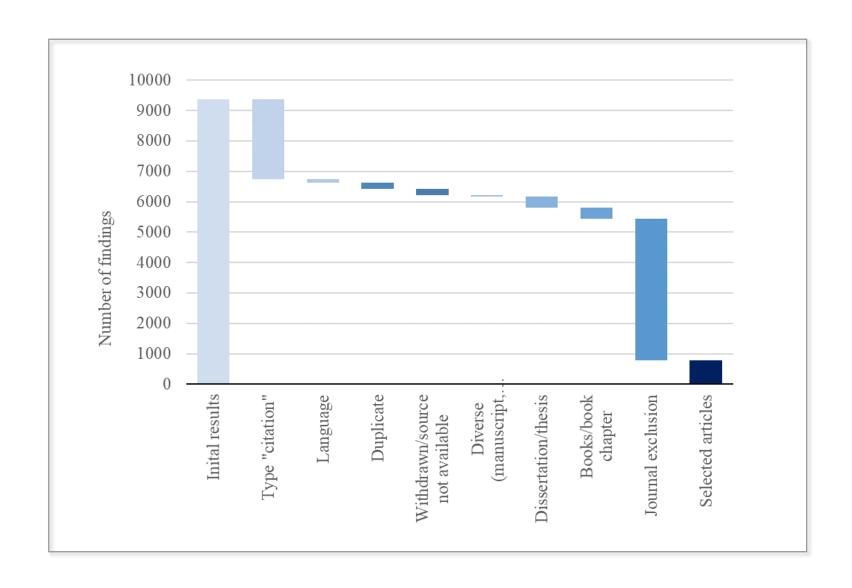
Define (article) exclusion criteria



	initial	loop2 i	oop3	totai	findings	citation la	anguage	doublet wi	thdrawn div	erse dis	ssertation/ti	nesis	books/book-c	napter journ	al exclusion	
nital results	8252	1007	109	9368	9368											9368
Type "citation"	-2528	-70	-25	-2623	6745	2623										-2623
anguage	-102	-17	0	-119	6626		119									-119
Duplicate	-177	-26	-1	-204	6422			204								-204
Withdrawn/source not availal	-206		-1	-207	6215				207							-207
Diverse (manuscript, report,	-29	-1	-2	-32	6183					32						-32
Dissertation/thesis	-334	-43	-7	-384	5799							384				-384
Books/book chapter	-309	-51	-3	-363	5436									363		-363
ournal exclusion	-3813	-772	-57	-4642	794										4642	-4642
Selected articles					794											794

Define (article) exclusion criteria





Analyze and document the articles



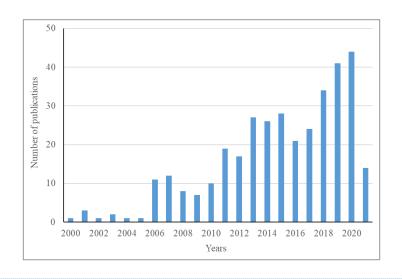
(See excel template as example on Moodle)

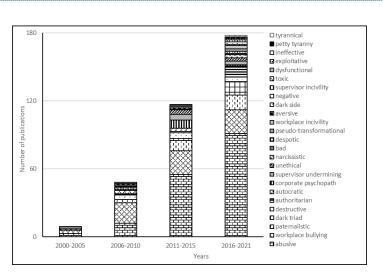
- File name
- Year
- Authors
- Article title
- Journal
- Ranking
- Abstract
- Key finding (in 1 sentence!!)

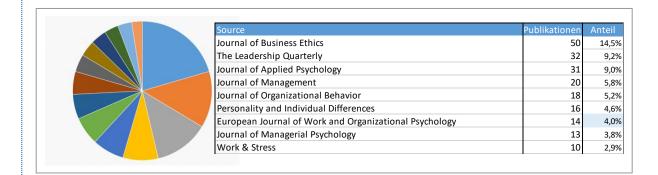
Most important

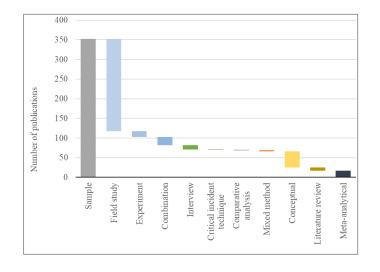
- Method
- Research gaps addressed
- Research question(s)
- (If applicable) hypothesis/propositions
- I\/
- DV
- Moderators/Mediators
- Results
- Weaknesses in Theory, Method, Sample, Analysis, Interpretation, etc. → in the article and your own!
- Recommendations for future research → in the article and your own!

Describe your results





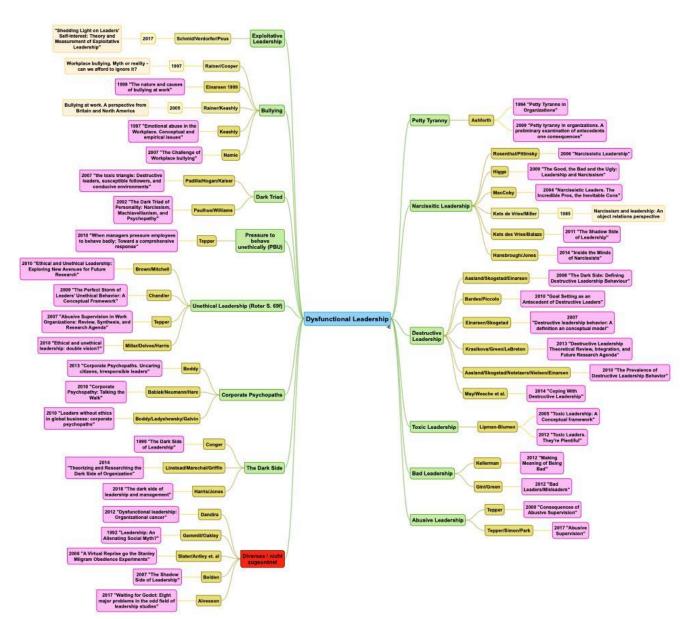




Synthesize your results (e.g., with a mindmap)

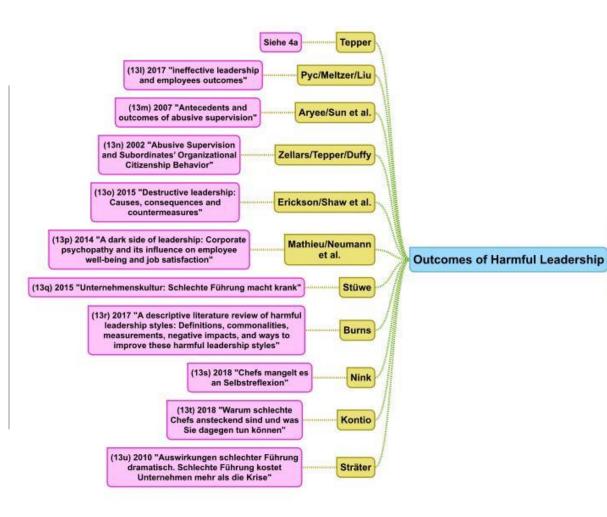


Mindmap Example (1/2)





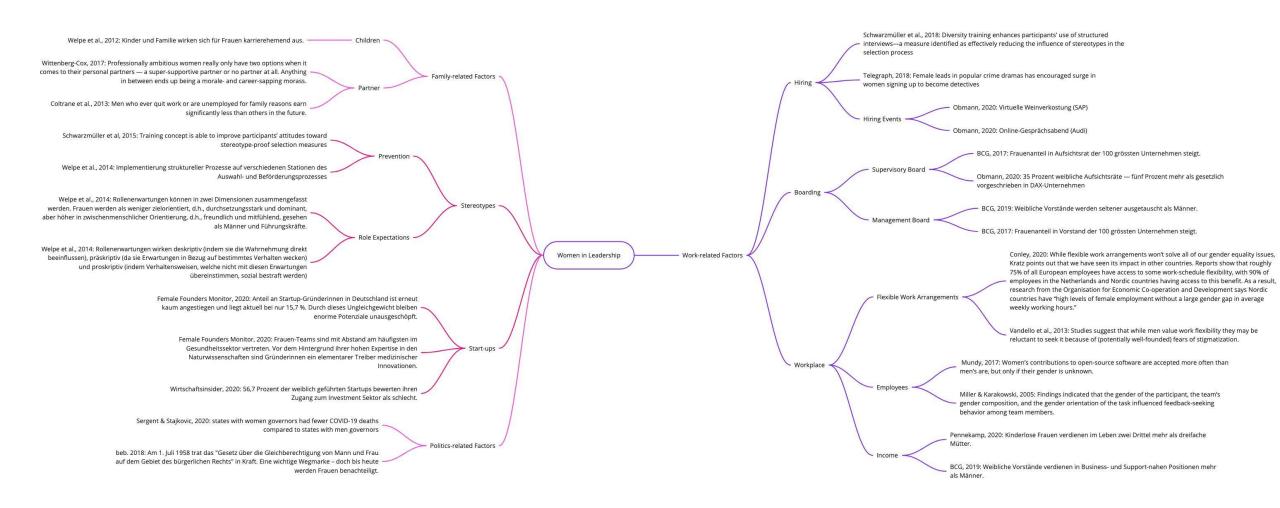




(13a) 2013 "How bad are the effects of bad leaders? A Schyns/Schilling meta-analysis of destructive leadership and its outcomes" (13b) 2010 "The Nature, Prevalence, and Einarsen/Skogstad/Aasland Outcomes of Destructive Leadership: A Behavioral and Conglomerate Approach" (13c) 2010 "Understanding the causes Wang/Sinclair/Deese of destructive leadership behavior: A dual-process model." (13d) 2016 "Leadership: is bad Brandebo/Nilsson/Larsson stronger than good?" (13e) 2018 "Different Shades-Different Schmid/Verdorfer/Peus **Effects? Consequences of Different Types** of Destructive Leadership" (13f) 2015 "The Impact of Transformational and O'Donoghue Destructive Leadership on Employee Well-Being and Job Performance." (13g) 2014 "Bad CEO: Understanding destructive Vilkinas/Murray/Kay leadership behaviour and its impacts is invaluable for the HR manager." (13h) 2020 "EFFECTS OF Tharwani/Saleem et al. DESTRUCTIVE LEADERSHIP ON **EMPLOYEE'S PERFORMANCE"** (13i) 2020 "An diesen drei Dingen Wagener erkennst du schlechte Vorgesetzte" (13i) 2020 "How to Spot an Chamorro-Premuzic Incompetent Leader" (13k) 2014 "The causes and Schilling/Schyns consequences of bad leadership"

Focus on the key result



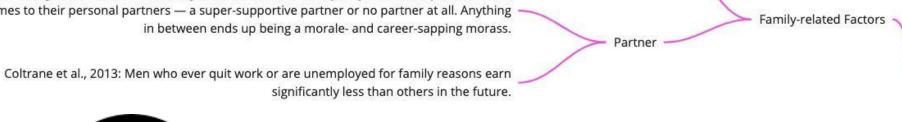


Focus on the key result



Welpe et al., 2012: Kinder und Familie wirken sich für Frauen karrierehemend aus.

Wittenberg-Cox, 2017: Professionally ambitious women really only have two options when it comes to their personal partners — a super-supportive partner or no partner at all. Anything



Children



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3. Process of literature research

- Start early
- Do it systematically

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Literature management

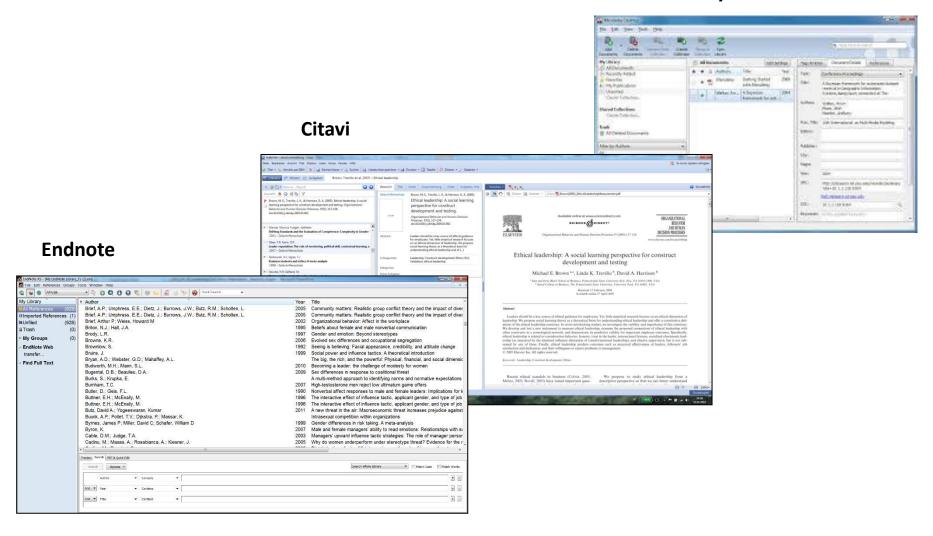


- Use a literature management program to create your reference list for your paper
- Three literature management programs available from TUM (via Leibnitz-Rechenzentrum):
 - Endnote
 - Citavi
 - Mendeley
- Import your literature into those programs and they will create the reference list in APAstyle for you
- But watch out!!! Sometimes these programs make mistakes, so be sure to manually check whether your reference list is accurate and done according to current APA citation rules



Literature management

Mendeley



Results



Systematic literature search



Analysis of literature



Summary of the state of research and max. 5 key articles



Derive relevant research gaps



Formulate impactful research question

Your systematic literature search

Your presentation

Results



Systematic literature search



Analysis of literature



Summary of the state of research



Derive relevant research gaps



Formulate impactful research question

What a literature review...





...IS NOT

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- organized around ideas and topics (not authors!) and specific to the topic and the hypotheses.

Defining research gaps and their relevance

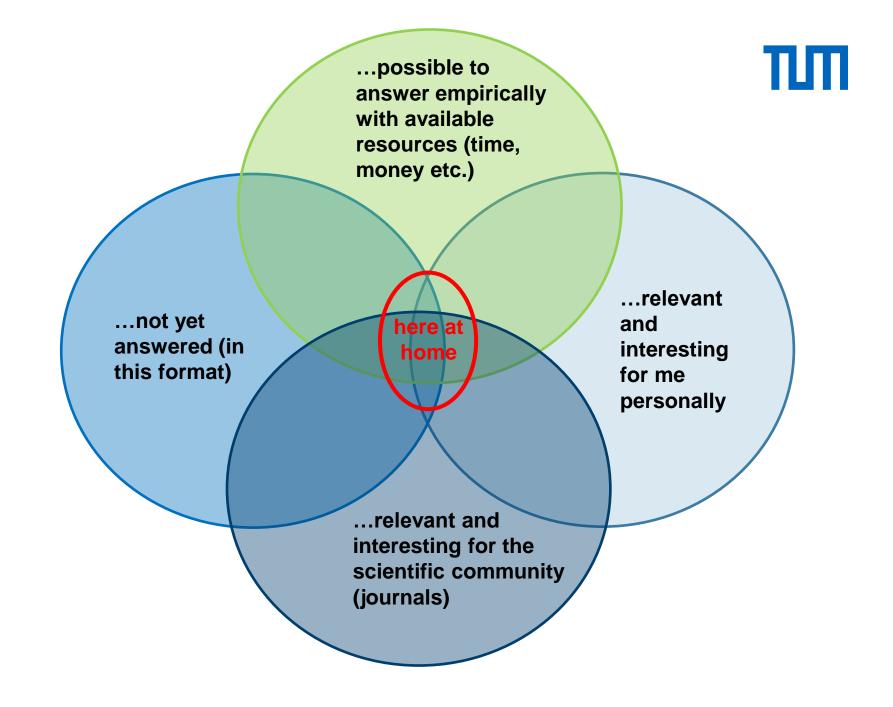


What is it that we do not know (yet) about your research topic?

Why / for whom is it relevant to close these gaps?



A good research question is...







Are they answering the research question(s)?

Are they asking (a) relevant research question(s)?

Yes/Yes	Yes/ No
No /Yes	No/No

Is my research question important?



Not important

- The answer is already known
- The manipulations are likely to have only small effects, if any
- Effects have no theoretical interest (they have no impact on our evaluation of the theory)
- No reason to believe the variables studied are related in any way

Important

- Will the answer improve our understanding of a behavioural system?
- Will the answer help us choose between competing theories?
- Will this help us develop a practical application to solve a problem?