

How Open Source and ClickHouse are Changing the Cloud Data Warehouse Landscape

Hellmar Becker ClickHouse

Aug 2025

lll ClickHouse

About me

- Solution Architect @ ClickHouse
- 25 years in analytics
- Love open source 💚



Table of contents

01

History of data warehousing

02

What are data lakes?

03

What are analytical databases?

04

Combining data lakes & analytical databases



The Unbundling of the Cloud Data Warehouse



We owe a lot to the cloud data warehouses, but their era of hegemony is coming to an end.

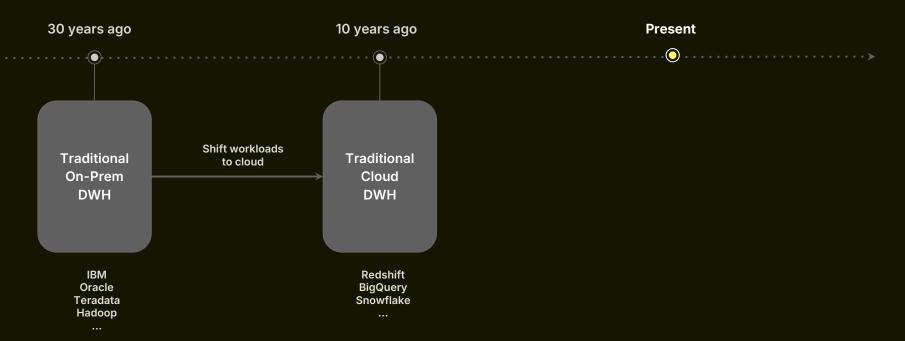
Over the last 10 years, companies like Snowflake modernized a whole industry, which previously relied on a closed and proprietary ecosystem of self-managed deployments (powered by Oracle, Teradata, and the like). They enabled organizations to move petabytes of critical workloads to the cloud, opening up these datasets to a wider range of integrations, collaboration, and applications – democratizing access to data and dramatically increasing its value.

Traditional data warehouses signaled the dawn of "big data"



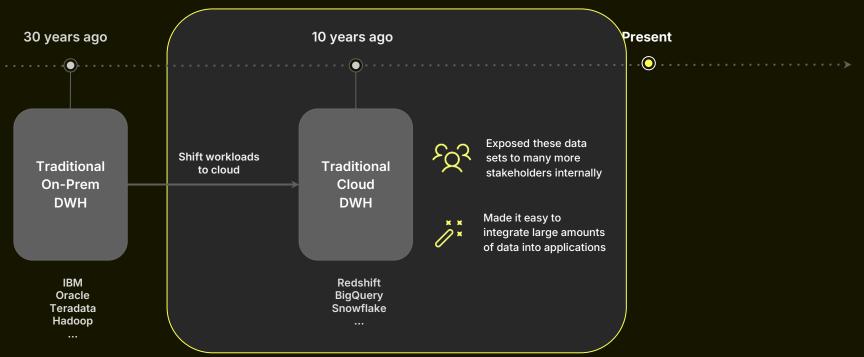


Cloud data warehouses democratized "big data" workloads





Cloud data warehouses democratized "big data" workloads



What are real-time analytical applications?







Analytics for PyPI packages

Browse through 696,572 Python packages from PyPI and over 1.10 trillion downloads, updated daily

Q Search for a package



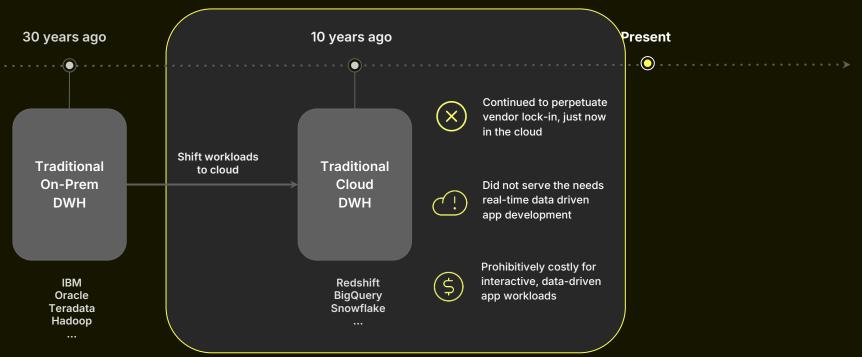






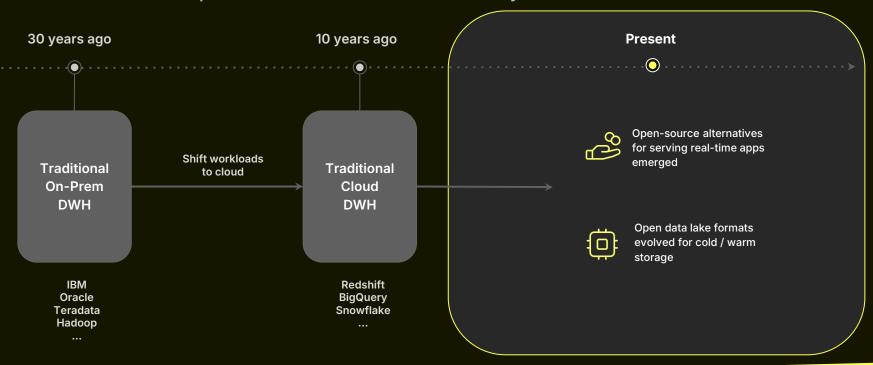


... but also created problems

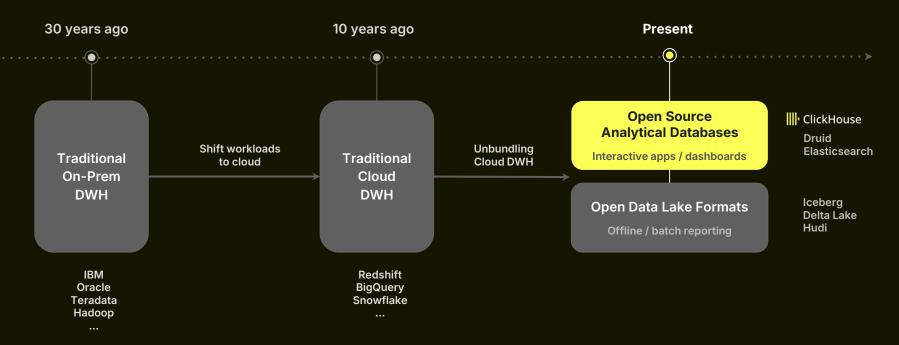




Meanwhile open-source directions in data ecosystem continue to evolve



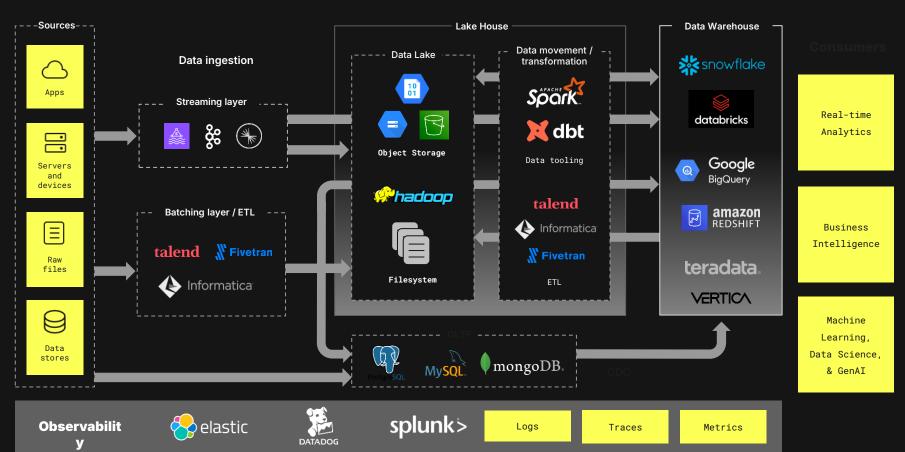
Leading to unbundling of the cloud data warehouse in the present



|||| ClickHouse

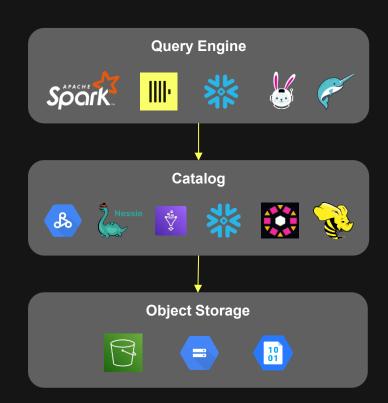
02 What are Data Lakes?

Typical Data Stack



What is a data lake?

- The goal is to have many different query engines can connect to a catalog and query the underlying format
- Compatible with many different object storages
- Allows for open data sharing between disparate vendors and technologies



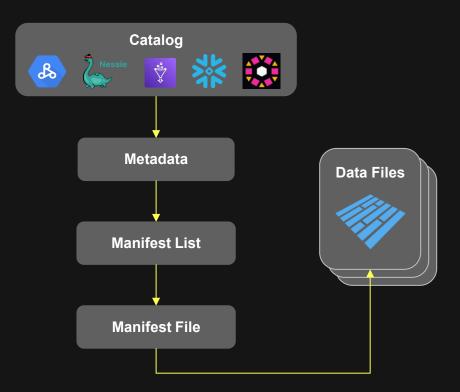


What is a data lake?

Table Format

Allows to view a collection of data files as a unified table

- Table Management
 Snapshots, Schema evolution, deletes
- Data Catalog
 Listing of all data assets stored in the data lake





What are open data lake formats?

Let's ask ChatGPT

Data lake formats

File formats

Alternatives Companson Table						
Format	Туре	Key Features	Strengths	Use Cases		
Apache Iceberg	Table format	Schema evolution, partitioning, time travel	Supports large datasets, versioning	Data lakes, big data analytics		
Delta Lake	Storage layer	ACID transactions, batch and streaming support	Combines data lake and warehouse benefits	Reliable ETL, data pipelines		
Apache Hudi	Storage format	Incremental data processing, ACID transactions	Efficient upserts and deletes	Real-time data ingestion, ETL		
Parquet	Columnar	High performance, efficient compression	Fast querying for analytics	Data warehousing, BI		
ORC	Columnar	Optimized for Hadoop, effective for Hive	High read performance for large datasets	Big data processing, Hive		
Avro	Row-based	Schema evolution, data serialization	Good for streaming and serialization	Data serialization, messaging		

Alternatives Comparison Table

Offer more features on top of file formats

- Snapshots
- Schema evolution
- Time travel
 - ..





O2 What are Analytical Databases?

What are analytical databases?

Let's ask ChatGPT

- Open source analytical databases: Optimized for fast querying and analysis of large datasets, often using columnar storage.
- Key features: High-speed querying, scalable, cost-effective, and often community-driven.
- Use cases: Data warehousing, business intelligence, reporting, and real-time analytics.

Best and fastest example:

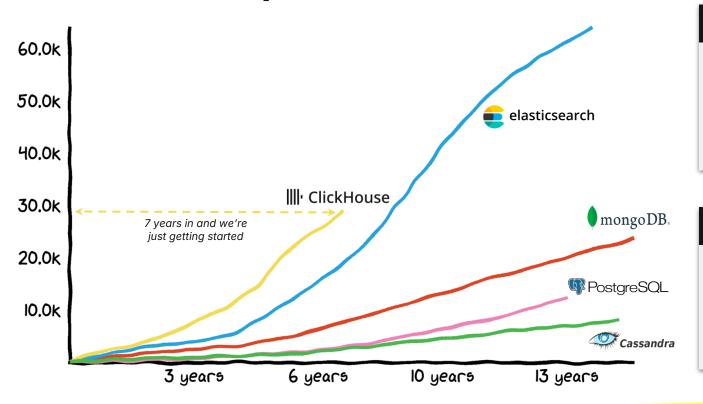
 ClickHouse: Known for its industry-leading speed, real-time query performance, and scalability.

Comparison:

- Legacy data warehouses (e.g., Teradata, IBM Netezza): Expensive, slower for large-scale queries, harder to scale, and often on-premise.
- Cloud data warehouses (e.g., Snowflake, Google BigQuery): More flexible, better scalability, and simpler to manage, but can become expensive at scale.



ClickHouse adoption



ClickHouse OpenSource

- → 36.9k Stars
- → 6.8k Forks
- → 1.6k Contributors
- → 349 Active contributors
- → 7.9k Slack members

ClickHouse Cloud

- Processed hundreds of millions of queries
- → Thousands of cloud trial and paid customers since Dec 2022



What is ClickHouse?

Open source	column-oriented	distributed	OLAP database
Developed since 2009	Best for aggregations	Replication	Analytics use cases
OSS 2016	Files per column	Sharding	Aggregations
27k+ Github stars	Sorting and indexing	Multi-master	Visualizations
1.6k+ contributors	Background merges	Cross-region	Mostly immutable data
300+ releases			

Sign up

We're powered by seriously big data

Ahrefs collects, processes, and stores large amounts of data for search marketing professionals.

Similar to search engines, we crawl the entire web 24/7 and store petabytes (1PB = 1000TB) of information about live websites - like how they link to each other and what keywords they rank for in search results.

We're also really proud of our backend infrastructure. Since no existing solution could keep up with the volume of data we operate, most of our software infrastructure was built in-house.

4300

Servers

CPU cores

HDD

RAM

SSD

33рв

476_{PB}

\$900м

The amount we'd have to spend on the cloud in 3 years without our own infrastructure. 3

ClickHouse Use Cases



ClickHouse helps us efficiently and reliably analyze logs across trillions of Internet requests to identify malicious traffic and provide customers with rich analytics

Real-time analytics datastore

Adevinta

In comparison, BigQuery was less performant and 2x more expensive due to its pricing model that charges based on bytes scanned, as tested with 22 qps, using a single table of 20B rows and 20 TB of data.

Alternative to traditional data warehouse

SONY

We ingest tens of millions of video streaming events into ClickHouse Cloud and generate dashboards for analysis to monitor, alert & troubleshoot the QOS and QOE of our customers in real-time.

Backend for observability platforms

C G G N I T I V.

Data science as a discipline is not like engineering, where you can build in phases methodically. Iteration time is incredibly key to a data science team workflow.

Model training and inference engine

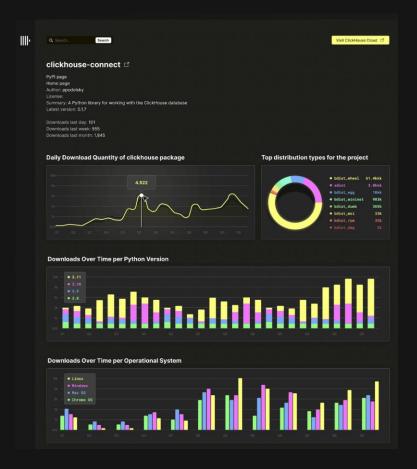


Why ClickHouse?

https://clickpy.clickhouse.com/

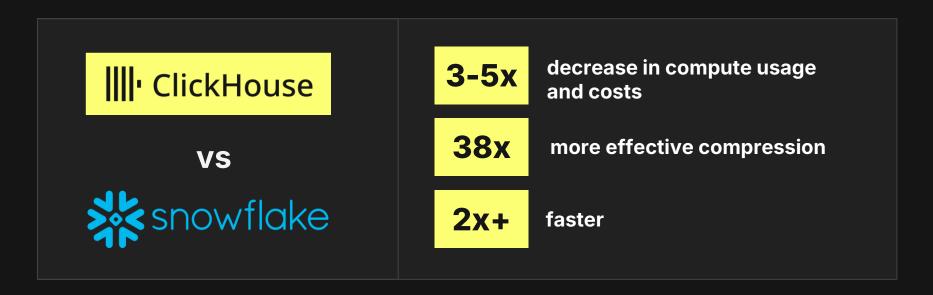
The Challenge

Build an interactive, data driven application for Python package analytics



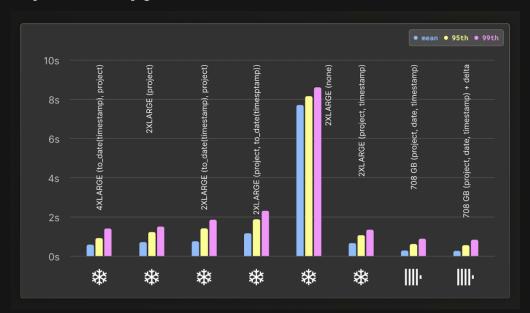
ClickHouse vs Snowflake

ClickHouse outperforms other cloud data warehouses and saves on costs



ClickHouse vs Snowflake - Speed

https://clickpy.clickhouse.com/



Key Takeaways

Clustering is critical to Snowflake's performance for real-time analytics, with an average response time of over 7s for non-clustered performance.

For clusters with comparable resources, ClickHouse outperforms Snowflake by at least 3x on the mean and 2x on the 95th and 99th percentile.

ClickHouse, with 177 vCPUs, even outperforms a 4X-LARGE Snowflake warehouse with 1024 vCPUs. This suggests our specific workload gains no benefit from further parallelization, as described by Snowflake.

https://clickhouse.com/blog/clickhouse-vs-snowflake-for-real-time-analytics-benchmarks-cost-analysis



ClickHouse vs Snowflake - Data Compression

Database	ORDER BY/CLUSTER BY	Total size (TiB)	Compression ratio on Parquet
Snowflake		1.99	4.39
Snowflake	(to_date(timestamp), project)	1.33	6.57
Snowflake	(project)	1.52	5.75
Snowflake	(project, to_date(timestamp))	1.77	4.94
Snowflake	(project, timestamp)*	1.05	8.32
ClickHouse	(project, date, timestamp)	0.902	9.67
ClickHouse	(project, date, timestamp) + delta codec	0.87	10.05

Most optional query performance

Most optimal compression

Key Takeaways

Clustering in Snowflake is essential for good compression and query performance in our use case.

The best clustering key chosen for our Snowflake schema resulted in reducing the data size by 40%.

Despite including the extra column date, the best compression in ClickHouse is nonetheless better than the most optimal Snowflake configuration by almost 20% (0.87TiB vs. 1.05TiB).

https://clickhouse.com/blog/clickhouse-vs-snowflake-for-real-time-analytics-benchmarks-cost-analysis



ClickHouse vs Snowflake - Costs

https://clickpy.clickhouse.com/

Database	Specification	Compute Cost per hour (\$)	Compute Cost per month (\$)	Data Storage Cost per month (\$)	Total Cost per month (\$)
Snowflake (standard)	2X-LARGE	64	\$46,080	\$28.73	\$46,108
Snowflake (Enterprise)	2X-LARGE	96	\$69,120	\$28.73	\$69,148
Snowflake (standard)	4X-LARGE	256	\$184,320	\$28.73	\$184,348
ClickHouse	708GB	20.3196	\$14,630	\$42.48	\$14,672

The above shows Snowflake is over 3x more expensive to run a production application than ClickHouse Cloud. For comparable performance between both systems, through Enterprise tier features, users pay 4.7x more with Snowflake compared to ClickHouse Cloud.

Key Takeaways

Snowflake costs can cascade quickly with enterprise features

Many pricing dimensions and hidden costs

Clustering and materialized views incur charges

ClickHouse Cloud is significantly more cost effective when the services/warehouses need to be active, less so if querying is ad hoc

https://clickhouse.com/blog/clickhouse-vs-snowflake-for-real-time-analytics-benchmarks-cost-analysis





O4 Combining analytical databases and data lakes

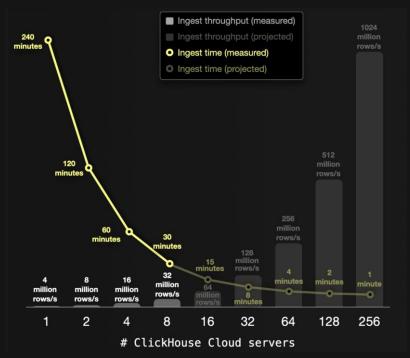
Do you still need to load data into analytical database?

Questions to ask

- How much faster is it to write data locally vs Data Lake?
- How much faster is it to run queries locally vs Data Lake?

Speed of writes

Speed of writes depends on the writer resources and configuration

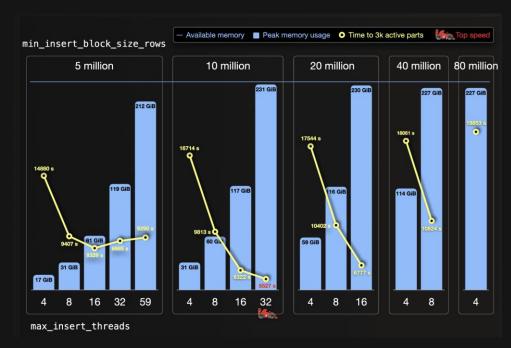


https://clickhouse.com/blog/supercharge-your-clickhouse-data-loads-part2

Speed of writes

Real-time analytical databases are optimized for streaming ingestion at high throughput and low latency with many specialized controls

As a result, latency of writes to data lakes are slower than real-time analytical databases



https://clickhouse.com/blog/supercharge-your-clickhouse-data-loads-part2

Speed of reads

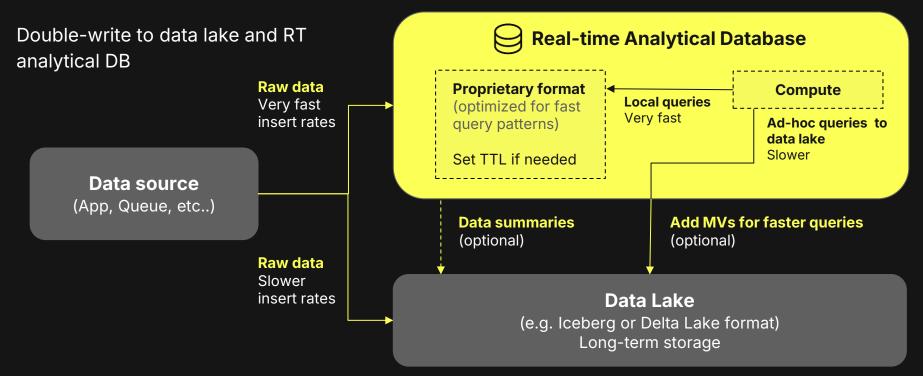
<u>ClickBench</u>

- Open source benchmark for analytics
- Reads against data lakes are 2-14x slower





Typical architectures - Fast data path

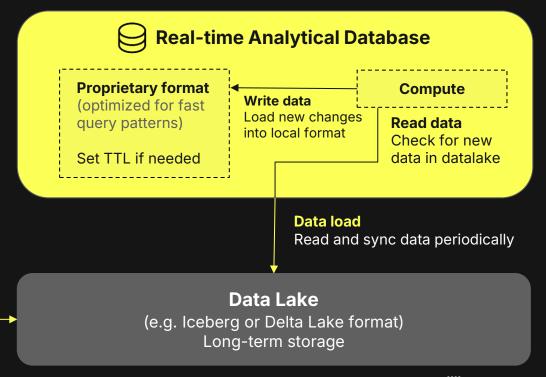


Typical architectures - Slow data path

Write to data lake first and backfill data from real-time analytical DB

Data source (App, Queue, etc..)

> Raw data Slower insert rates



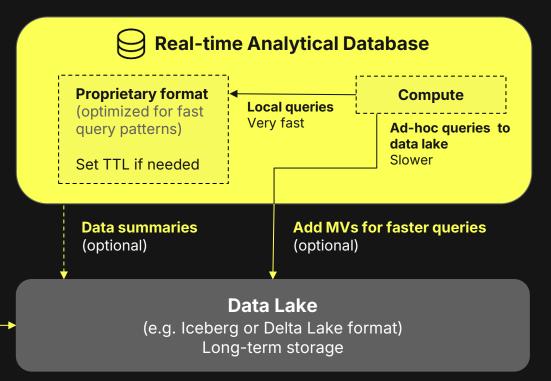
Combining data lakes with analytical databases

Typical architectures - Slow data path

Write to data lake first and backfill data from real-time analytical DB

Data source (App, Queue, etc..)

Raw data Slower insert rates





|||| ClickHouse

ClickHouse Usage Examples

|||| ClickHouse

Demo Resources

Tutorial

https://clickhouse.com/docs/en/getting-started/example-datasets/environmental-sensors

ClickHouse Install

curl https://clickhouse.com/ | sh

https://clickhouse.com/cloud

More Demos

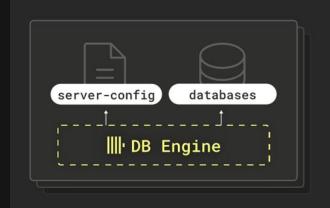
https://clickhouse.com/demos

https://play.clickhouse.com



ClickHouse deployment options

Single binary, no dependencies





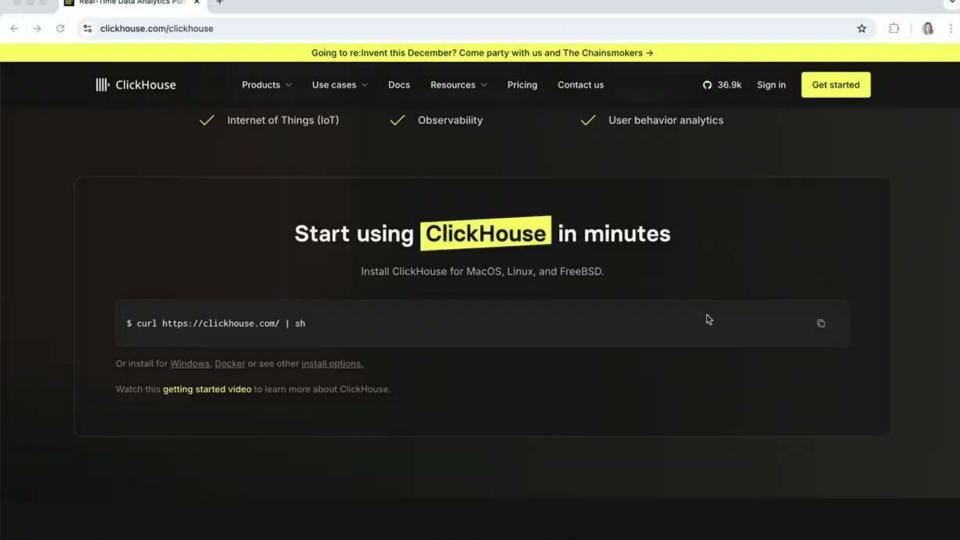


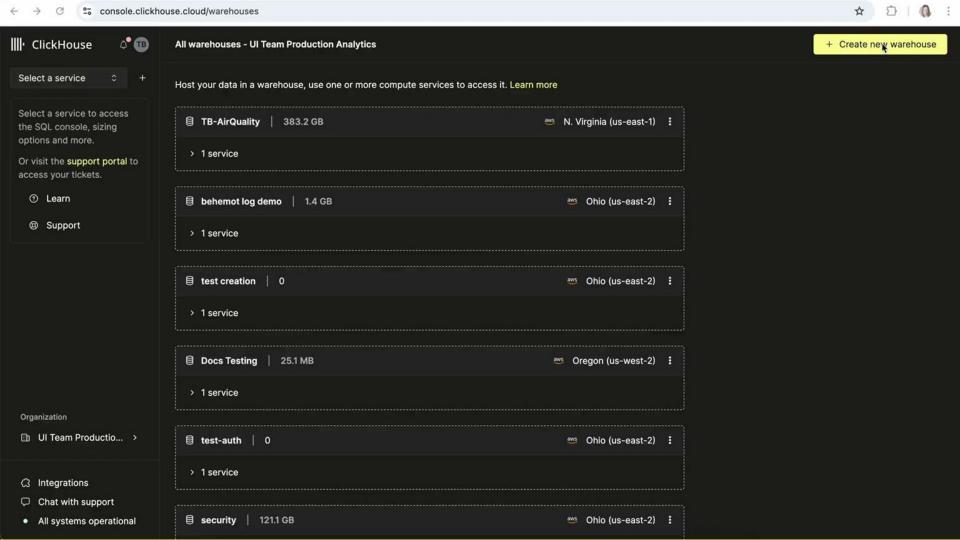
chDB: ClickHouse In-Process



ClickHouse Local







ClickHouse data query options

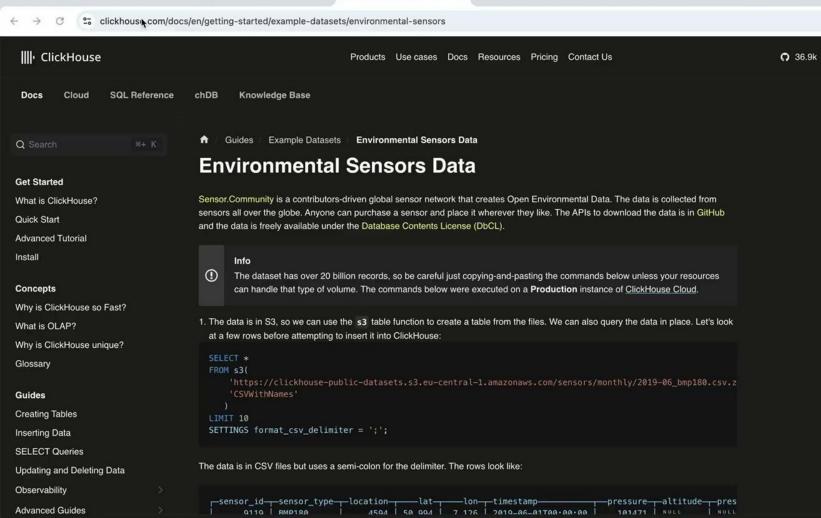
Local, federated, and even hybrid queries are supported

Open source

- Federated queries on data in S3 (Parquet, ORC, Avro, ...)
- Support for Iceberg, Delta Lake, Hudi tables
- Local queries on data loaded to ClickHouse

ClickHouse Cloud

- SQL Console
- Al query co-pilot





Sign in

女 ~

Get started

C Dark Mode

ClickHouse data load options

Many choices in open source and in ClickHouse Cloud

Open source

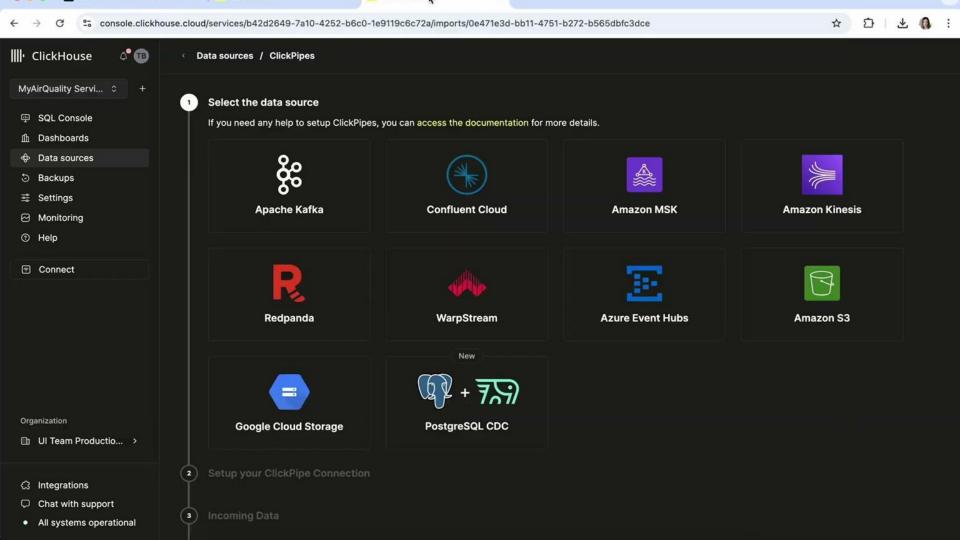
- Command Line Client INSERT ... SELECT <- Demo 1
- S3 Table Function
- Iceberg, Delta Lake, Hudi Table Functions
- S3Queue Table Engine

ClickHouse Cloud

ClickPipes managed ingest <- Demo 2



```
Connected to ClickHouse server version 24.6.1.
clickhouse-cloud :) CREATE TABLE sensors
    sensor_id UInt16,
    sensor_type Enum('BME280'; BMP180', 'BMP280', 'DHT22', 'DS18B20', 'HPM', 'HTU21D', 'PMS1003', 'PMS3003'; PMS50
03', 'PMS6003', 'PMS7003', 'PPD42NS', 'SDS011'),
    location UInt32.
    lat Float32.
    lon Float32.
 timestamp DateTime,
 WhatP1 Float32.
   P2 Float32.
    PØ Float32.
    durP1 Float32.
    ratioP1 Float32.
    durP2 Float32,
    ratioP2 Float32.
    pressure Float32.
   altitude Float32,
    pressure_sealevel Float32,
    temperature Float32,
    humidity Float32,
    date Date MATERIALIZED toDate(timestamp)
ENGINE = MergeTree
ORDER BY (timestamp, sensor_id);
 Observability
                          ENGINE = MergeTree
                          ORDER BY (timestamp, sensor_id);
 Advanced Guides
@ 2016-2024 ClickHouse, Inc.
```





36.9k

Sign in

な ~

Get started

C Dark Mode

lll ClickHouse

Summary / Next steps

Data Platform Options

Key building blocks to consider in your next data architecture

Data Warehouses

Pros: Turnkey solution

 Mature offerings from established vendors

Cons: Lock-in & Cost

- Data not available to other tools and query engines
- Expensive due to prevailing pricing models & legacy architectures

Data Lakes

Pros: Open data access

 Built on open object storage and data formats

Cons: Still evolving

- Lots of confusion about which format & data catalog is "best"
- Insert and query speeds are slow for real-time apps

Analytical DBs

Pros: Speed & Cost

Fastest insert & query speeds

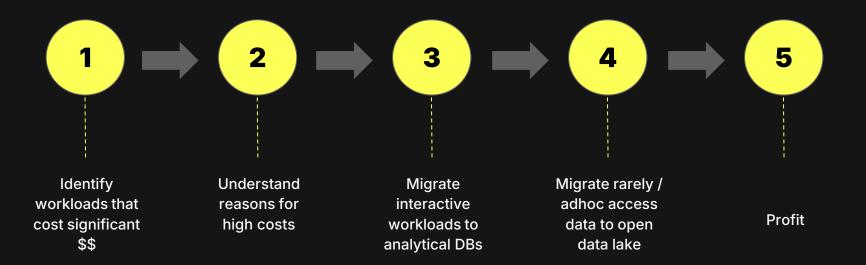
Cons: Part of the solution

 Most organizations will need to combine analytical databases with data lakes (compatibility is important)



Migration Best Practices

For unbundling *your* cloud data warehouse



|||| ClickHouse How open source is re-shaping the cloud data warehouse landscape

Further reading

https://clickhouse.com/blog/the-unbundling-of-the-cloud-data-warehouse

Find me

https://twitter.com/hellmar_becker

https://www.linkedin.com/in/hellmarbecker/

Hellmar Becker @ ClickHouse

Aug 2025

Try ClickHouse for your use case

- ClickHouse Cloud
- Download open source

Learn

- Academy / Certifications
- Blogs / YouTube

Engage with our community

- Community Slack
- Monthly Community Calls
- Meetups / Events

|||| ClickHouse

Connect with ClickHouse











GitHub



Meetups and events



ClickHouse Academy

Try ClickHouse for your use case

- ClickHouse Cloud
- Download open source

Learn

- Academy / certifications
- Blogs / YouTube

Engage with our community

- Community Slack
- Monthly Community calls
- Meetups / events

